

Hoteles City Express Announces Fourth Quarter 2020 Results

Mexico City, February 24th, 2021 – Hoteles City Express S.A.B. de C.V. (BMV: HCITY) ("Hoteles City Express" or "the Company"), presented today its results for the fourth quarter of 2020 ("4Q20"). Accounting figures have been prepared in accordance with International Financial Reporting Standards ("IFRS") and are presented in Mexican Pesos ("\$").

Financial and Operating Highlights (4Q20)

- At the Chain level, the Average Daily Rate ("ADR") and the Revenue Per Available Room ("RevPAR") decreased 8.6% and 52.3% compared to 4Q19, respectively, to \$949 and \$284. The Chain's occupancy rate in 4Q20 was 29.9%.
- Total revenue was \$386.8 million, a decrease of 52.7% compared to the same quarter in 2019, and an increase of 30.4% versus the previous quarter. This was mainly due to the reduction in hotel demand as a result of COVID-19.
- Operating profit was a loss of \$187.0 million in 4Q20, compared to the \$142.8 million profit reported in the same quarter of last year.
- EBITDA and Adjusted EBITDA registered a loss of \$63.1 million and \$60.7 million, respectively, in comparison to the positive \$268.9 million and \$275.3 million registered during 4Q19. Note these amounts include balance sheet account write downs of \$71.2 million.
- Net Income for the period was a loss of \$327.5 million.
- At the end of the quarter, the Chain was operating 154 hotels, 2 more than in the fourth quarter of 2019. The number of rooms in operation during 4Q20 reached 17,514, a 1.7% increase compared to the 17,227 operating at the end of 4Q19.







| Operating and Financial Highlights | 4Q20 | 4Q19 | 4Q20 vs 4Q19 % Change | 12M20 | 12M19 | 12M20 vs 12M19 % Change |
|--|---------------|-----------|--------------------------|-------------|-----------|----------------------------|
| Operating Statistics for the Chain | | | | | | |
| Number of Hotels at the End of the Period | 154 | 152 | 1.3% | 154 | 152 | 1.3% |
| Number of Rooms at the End of the Period | 17,514 | 17,227 | 1.7% | 17,514 | 17,227 | 1.7% |
| Number of Installed Room Nights | 1,603,911 | 1,582,644 | 1.3% | 6,356,468 | 6,239,759 | 1.9% |
| Number of Occupied Room Nights | 480,256 | 908,133 | (47.1%) | 1,761,277 | 3,549,451 | (50.4%) |
| Average Occupancy Rate (%) | 29.9% | 57.4% | (27.4 pps) | 27.7% | 56.9% | (29.2 pps) |
| ADR(\$) | 949 | 1,038 | (8.6%) | 977 | 1,023 | (4.6%) |
| RevPAR(\$) | 284 | 596 | (52.3%) | 271 | 582 | (53.5%) |
| Consolidated Financial Information (Thousa | nds of Pesos) | | | | | |
| Total Revenues | 386,775 | 816,943 | (52.7%) | 1,482,238 | 3,150,624 | (53.0%) |
| Operating Income | (187,056) | 142,829 | NM | (597,125) | 520,678 | NM |
| Operating Income Margin | (48.4%) | 17.5% | NM | (40.3%) | 16.5% | NM |
| Adjusted EBITDA | (60,672) | 275,259 | NM | (100,380) | 995,564 | NM |
| Adjusted EBITDA Margin (%) | (15.7%) | 33.7% | NM | (6.8%) | 31.6% | NM |
| EBITDA | (63,140) | 268,907 | NM | (105,336) | 982,357 | NM |
| EBITDA Margin (%) | (16.3%) | 32.9% | NM | (7.1%) | 31.2% | NM |
| Net Income | (327,546) | 22,510 | NM | (1,248,625) | 65,213 | NM |
| Net Income Margin (%) | (84.7%) | 2.8% | NM | (84.2%) | 2.1% | NM |

Adjusted EBITDA = operating profit + depreciation + amortization + non-recurring expenses (pre-opening expenses for new hotels).





Comments from Mr. Luis Barrios, CEO of Hoteles City Express:

"The global crisis caused by the COVID-19 pandemic has exposed several challenges for different sectors including tourism and transportation. However, the reincorporation to the "new normal" in tourism has shown a continuous improvement in mobility and the demand for safe, short trips with fair prices for the consumer. In addition, the progress in vaccination programs, together with the economic support announcements by the United States government, have boosted the demand for export products and generated greater optimism about Mexico's economy.

There is no doubt that the external sector will continue to be the main engine for the Mexican economy. However, the domestic market will gradually regain strength, supported by a recovery in both employment and wages, controlled inflation, and the growth of remittances. Despite the economic difficulties, the strategy carried out by Hoteles City Express during 2020, as well as our business model's flexibility to adapt to changes in the operation, performance, digitalization, and communication, have allowed us to continue as one of the leading hotel chains in Mexico.

During 2020 we faced an important challenge to identify new market segments given the importance and relevance of certain industries for the different markets in which we operate. Our extensive market and target customer knowledge, as well as our "Cultura City" which is based on a flat organizational matrix and the empowerment of staff, have allowed us to operate, sensitize, and stand out in different scenarios of economic stress.

During the fourth quarter of the year, we continued to witness the strength of the northern corridors of the country, driven by the manufacturing and export sectors that, in various cases, have benefited from greater foreign investment from companies taking advantage of lower production and labor costs in Mexico. Furthermore, we have observed demand spikes derived from economic stimuli and low inventories in the United States, both in automobiles and other products. This has benefited export corridors and led to a robust recovery of the Bajio region. Additionally, medical tourism has been another driving force in certain places in the north of the country, so we have maintained various marketing and advertising campaigns for this market segment. In contrast, the country's metropolitan areas continue to face a greater challenge, being the laggards in the portfolio because of government restrictions due to the higher number of COVID-19 infections.

In terms of operations, we have seen a sequential recovery in the chain's portfolio occupancies, as well as low competitive pressure in the business segment's daily rates, which has led to better market penetration in regions where we are present. At the end of 4Q20, the chain showed an occupancy of 29.9% (710 basis points above the occupancy of the immediately previous quarter) and an average daily rate of \$ 949 pesos. This resulted in a RevPar of \$ 284, which represents an increase of 29.7 % quarter on quarter.







Regarding the portfolio's productivity, we reached an Adjusted EBITDA of -\$60.7 million pesos during the quarter. This amount includes balance sheet accounts write downs for \$71.2 million. We continue to strengthen our cost and expense control measures through agreements with our suppliers on inputs prices which will be in force until the end of 2021, as well as temporary payroll agreements with our staff. These salary agreements have begun to decompress as the occupancy of the Company's hotels have recovered.

Additionally, we maintain the Company's liquidity and deleveraging as one of our main priorities. Because of this, we continue to evaluate different strategic alternatives. We also continue with measures to preserve liquidity such as the postponement of non-essential CAPEX, principal and interest payment deferrals that are still in effect with some of our creditors, and progress in the asset recycling strategy. During the quarter, we concluded the sale of land plots in Irapuato and signed a binding LOI for a property in Barranquilla, Colombia. Furthermore, as of today we have an unlevered portfolio of own and coinvested hotels in Mexico with an approximate value of \$1,500 million pesos and a land reserve valued at \$717.3 million pesos.

Despite uncertainty regarding the future pace of the economic and lodging sector recoveries, we are in a position that allows us to be vigilant to capture new market opportunities through a solid operation, thanks to our team's capabilities. As always, we are deeply grateful for the trust and support we receive from our shareholders, employees, suppliers, and creditors."

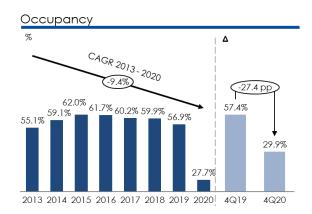


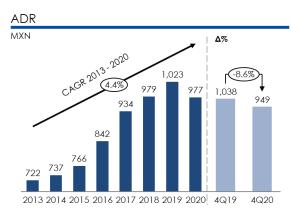


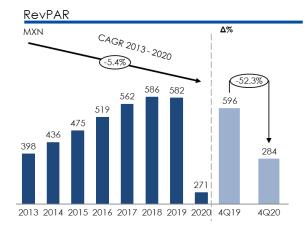
Operating Statistics: Hotel Chain

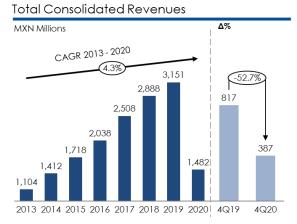
As expected, during the quarter our portfolio had a lower occupancy compared to the same quarter of the previous year. Yet, it was significantly better than the previous quarter. This is due to the reduction in operations, given the COVID-19 pandemic effects, and the consequent mobility recovery with the reopening of economic activities. As a result, the Chain's occupancy was 29.9% during the quarter, mainly driven by the stabilized portfolio.

On the other hand, the ADR decreased by 8.6% to \$949. As of today, we have around 10 hotels, mostly from the "City Express Plus" brand, operating under a cluster scheme. Additionally, the restrictions imposed in metropolitan areas, within which we have the highest number of hotels from the top seament of the chain, caused the consolidated portfolio's rate for the quarter to average downward. As a result, the RevPAR totaled \$284 at the consolidated level.







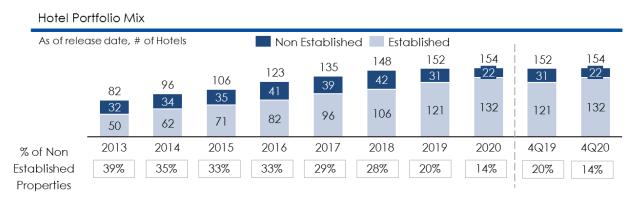






Operating Statistics: Established Hotels

In order to adequately compare its hotels with similar maturity periods, Hoteles City Express defines "Established Hotels" as those hotels that, on a given date, have been in operation for a period of at least 36 months. Once hotels have reached the third anniversary of their opening date, they have usually achieved their stabilized levels. this, however, does not mean that these hotels cannot reach higher levels of Occupancy and ADR thereafter. Similarly, hotels classified as "Non-established" are those that have less than 36 months of operation on a given date and, consequently, are in a phase of market penetration, with greater potential for gains in RevPAR.



At the end of 4Q20 the Chain had 132 Established Hotels and 22 Non-Established Hotels.

| Established Hotels | 4Q20 | 4Q19 | Change 4Q20 vs 4Q19 | 12M20 | 12M19 | Change 12M20 vs 12M19 |
|--------------------|--------|--------|------------------------|--------|--------|--------------------------|
| | | | | | | |
| Hotels | 132 | 121 | 9.1% | 132 | 121 | 9.1% |
| Rooms | 14,961 | 13,587 | 10.1% | 14,961 | 13,623 | 9.8% |
| Occupancy | 31.3% | 60.1% | (28.8 pps) | 29.2% | 60.4% | (31.2 pps) |
| ADR (\$) | 932 | 1011 | (7.8%) | 960 | 1000 | (4.0%) |
| RevPAR (\$) | 291 | 607 | (52.0%) | 280 | 604 | (53.6%) |

The occupancy of this portfolio closed at 31.3%, 1.3 percentage points above the Chain. Despite the atypical behavior due to the COVID-19 pandemic, we continue operating at occupancy levels above the market average rates in some of the main locations in which we operate.





Results by Business Segment (Non-IFRS figures)

Hoteles City Express reports under IFRS. Certain revenues and inter-company expenses are therefore eliminated during the consolidation process, primarily management fees and franchise royalties of hotels that are owned, co-owned and leased.

| Revenues by Segment (Thousands of Pesos) | 4Q20 | 4Q19 | 4Q20 vs 4Q19 % Change | 12M20 | 12M19 | 12M20 vs 12M19 % Change |
|---|-------------------|--------------------|--------------------------|----------------------|----------------------|----------------------------|
| Hotel Operation Hotel Management | 367,516 89,001 | 772,318 228,445 | (52.4%) (61.0%) | 1,404,204 378,610 | 2,966,411 846,625 | (52.7%) (55.3%) |
| Total | 456,517 | 1,000,763 | (54.4%) | 1,782,814 | 3,813,036 | (53.2%) |

During the quarter, the Hotel Operations segment revenue fell 52.4% from \$772.3 million in 4Q19 to \$367.5 million in 4Q20. Compared to 3Q20, it presented an increase of 31.6%.

Hotel Management Revenue decreased 61.0%, from \$228.4 million in 4Q19 to \$89.0 million in 4Q20. Compared to 3Q20, it presented an increase of 18.8%.

Total Combined Segment Revenue fell 54.4%, from \$1000.7 million in 4Q19 to \$456.5 million in 4Q20.

To demonstrate the potential of the Company's hotel inventory, Hoteles City Express publishes the results of the "FSTAY Portfolio" which includes the performance of 42 hotels that are 100% owned by the Company and which began operations before December 31st, 2015. These hotels have performance characteristics similar to those expected after the ramp-up phase.

Below is a breakdown of Non-IFRS results by portfolio type and business segment.







| Summary of Non IFRS Financial Metrics 4Q20 | FSTAY Portfolio | Non FSTAY Portfolio | Total Hotel Operation | Hotel Management | Non IFRS Total | IFRS Eliminations | Total IFRS |
|---|-----------------|---------------------|--------------------------|---------------------|-------------------|-------------------|------------|
| Hotels | 42 | 72 | 114 | 154 | 154 | | 154 |
| Rooms | 4,980 | 8,191 | 13,171 | 17,514 | 17,514 | | 17,514 |
| Occupancy | 31.4% | 28.0% | 29.3% | 29.9% | 29.9% | | 29.9% |
| ADR | 951 | 975 | 966 | 949 | 949 | | 949 |
| RevPAR | 298 | 273 | 283 | 284 | 284 | | 284 |
| Room Revenues | 136,687 | 205,679 | 342,366 | 455,610 | | | |
| Total Revenues | 141,014 | 226,502 | 367,516 | 89,001 | 456,517 | (69,742) | 386,775 |
| General Costs and Expenses | (123,070) | (254,133) | (377,203) | (123,784) | (500,987) | 69,742 | (431,245) |
| Adjusted EBITDA | 17,945 | (27,632) | (9,687) | (34,783) | (44,470) | 0 | (44,470) |
| Margin | 12.7% | (12.2%) | (2.6%) | (39.1%) | (9.7%) | | (11.5%) |
| Other non reccurent expenses | 0 | (18,670) | (18,670) | 0 | (18,670) | 0 | (18,670) |
| EBITDA | 17,945 | (46,301) | (28,357) | (34,783) | (63,140) | 0 | (63,140) |
| Margin | 12.7% | (20.4%) | (7.7%) | (39.1%) | (13.8%) | | (16.3%) |
| Depreciation | (42,726) | (81,191) | (123,917) | 0 | (123,917) | 0 | (123,917) |
| Operating Income | (24,782) | (127,492) | (152,274) | (34,783) | (187,057) | 0 | (187,057) |
| Margin | (17.6%) | (56.3%) | (41.4%) | (39.1%) | (41.0%) | | (48.4%) |

The FSTAY Portfolio occupancy was 31.4%, compared to 28.0% for the Non-FSTAY Portfolio, or 3.4 percentage points higher. At the same time, the average rate for the FSTAY Portfolio was 2.5% less than the average rate of \$975 for the Non-FSTAY Portfolio, while RevPAR varied by 9.3% in favor of the FSTAY Portfolio.

The Adjusted EBITDA margin of the FSTAY Portfolio was positive compared to the Non-FSTAY Portfolio.





Consolidated Financial Results (IFRS Figures)

| Income Statement Highlights | 4Q20 | 4Q19 | 4Q20 vs 4Q19 | 12M20 | 12M19 | 12M20 vs 12M19 |
|--------------------------------|-----------|---------|--------------|-------------|-----------|----------------|
| (Thousands of Pesos) | | | % Change | | | % Change |
| Rooms in Operation | 17,514 | 17,227 | 1.7% | 17,514 | 17,227 | 1.7% |
| Revenues from Hotel Operation | 367,516 | 772,318 | (52.4%) | 1,404,204 | 2,966,411 | (52.7%) |
| Revenues from Hotel Management | 19,259 | 44,625 | (56.8%) | 78,034 | 184,213 | (57.6%) |
| Total Revenues | 386,775 | 816,943 | (52.7%) | 1,482,238 | 3,150,624 | (53.0%) |
| Operating Income | (187,056) | 142,829 | NM | (597,125) | 520,678 | NM |
| Operating Income Margin | (48.4%) | 17.5% | NM | (40.3%) | 16.5% | NM |
| Adjusted EBITDA | (60,672) | 275,259 | NM | (100,380) | 995,564 | NM |
| Adjusted EBITDA Margin | (15.7%) | 33.7% | NM | (6.8%) | 31.6% | NM |
| EBITDA | (63,140) | 268,907 | NM | (105,336) | 982,357 | NM |
| EBITDA Margin | (16.3%) | 32.9% | NM | (7.1%) | 31.2% | NM |
| Net Income | (327,546) | 22,510 | NM | (1,248,625) | 65,214 | NM |
| Net Margin | (84.7%) | 2.8% | NM | (84.2%) | 2.1% | NM |

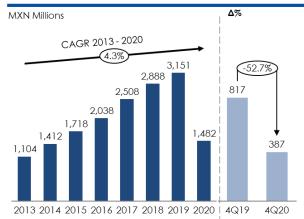
Revenues

During 4Q20 total revenue decreased 52.7%, from \$816.9 million in 4Q19 to \$386.8 million in 4Q20. The decrease in revenue was mainly a result of the deterioration in hotel demand experienced during the quarter. However, revenues grew 30.5% quarter on quarter, which shows the sequential improvements and recovery pace of the industry.

Installed and Occupied Room Nights



Total Consolidated Revenues







Costs and Expenses

Total costs and expenses decreased 16.9%, from \$667.8 million in 4Q19 to \$555.1 million in 4Q20. This decrease was primarily due to the drop in hotel occupancies, the savings obtained in the negotiations with our collaborators and suppliers, and our continuous work for the containment of non-priority costs and expenses.

We have worked hand in hand with our suppliers and collaborators in order to take the pertinent measures and to be able to counteract the adverse economic effects to optimize our cost and expense structure. For the third consecutive quarter, we continue to operate below the normal breakeven point.

Administration and sales expenses fell by 24.9% compared to the same period of the previous year, to \$98.3 million in 4Q20.

Operating Income

Operating income for the fourth quarter of 2020 registered a loss of \$187.1 million, in comparison to the \$142.8 million reported in 4Q19. This is due to the negative effects of the pandemic and low hotel occupancy.

EBITDA and Adjusted EBITDA

EBITDA registered a loss of \$63.1 million, while Adjusted EBITDA was negative \$60.7 million in 4Q20. To calculate Adjusted EBITDA, the expense for new hotel openings was reduced 61.1% compared to 4Q19.

Since adopting the accounting rules related to IFRS 16 in 1Q19, the Company's EBITDA and Adjusted EBITDA recognize the effect of capitalizing a portion of income as a cost benefit and its corresponding depreciation increase. These effects are consolidated in the Hotel Operating Costs and Expenses lines the Depreciation line, respectively.



Hoteles City Express calculates Adjusted EBITDA by adding to Operating Income depreciation expenses and non-recurring expenses related to hotel openings. Adjusted EBITDA is a useful measure that Hoteles City Express uses to compare its performance with that of other companies. This facilitates an analysis of its consolidated performance during different periods by eliminating the impact of specific non-recurring expenses related to hotel openings, from its operating results.





Comprehensive Financing Result

The Comprehensive Financing Result increased to \$159.2 million in 4Q20 as a result of the disbursements from our bank financing lines in the last twelve months, as a preventive measure against the pandemic and in order to guarantee the liquidity of the Company.

Hoteles City Express, protecting the Company's liquidity at all times, has decided to maintain a minimum level of Capex that allows the preservation of the greatest amount of liquidity and supports cash flow. The Company has reached agreements with its bank creditors to negotiate several terms in its credit agreements. The aim of this was to suspend principal and/or interest payments starting in June 30th for a period of 6 to 12 months, as necessary. We continue to have this benefit in some cases. As we have reported in previous quarters, Hoteles City Express has also received waivers from its bank creditors for the financial covenants, most of which were granted until 4Q21. This reflects the solid relationship we have built over time with our financial institutions and reiterates the trust they have in Hoteles City Express.

Net financial liabilities increased 20.4%, from \$5,322.8 million at the end of 2019 to \$6,408.9 million in 4Q20, due to the disposition of our revolving line. On the other hand, the Cash and Cash Equivalents position went from \$961.5 million to \$1,118.5 million in 4Q20, an increase of 16.3%. During the quarter, net debt rose from \$5,175.1 million to \$5,290.4 million, an increase of 2.2% quarter-over-quarter.

A combination of the above caused the net cost of financing to increase from \$107.2 million in 4Q19 to \$129.5 million in 4Q20. Lastly, the net foreign exchange result for 4Q20 was a loss of \$8.2 million, as a result of a lower valuation of the capital positions of our subsidiaries in Chile and Colombia. This effect did not cause any cash outflow for the Company.

Since 1Q19, and due to the adoption of accounting rules under IFRS 16, Comprehensive Financing Costs recognize the proportional effect of capitalizing revenues as an incremental cost in interest paid. This effect is recognized on the Interest Paid line of the income statement.





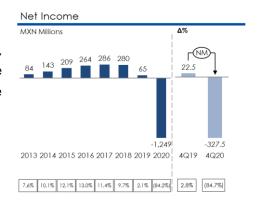
¹ Net financing cost is calculated as interest paid minus interest earned.





Net Income

Net Income for 4Q20 was a loss of \$327.5 million, compared to the Net Income of \$22.5 million for the same period of the previous year. Majority Net Income for the guarter was a \$304.4 million loss.



Financial Position and Leverage

| Balance Sheet Highlights | As of December | As of December | December 31, 2020 vs December 31, 2019 |
|-------------------------------|----------------|----------------|---|
| (Thousands of Pesos) | 31, 2020 | 31, 2019 | % Change |
| Cash and Equivalents | 1,118,464 | 961,512 | 16.3% |
| Financial Debt ⁽¹⁾ | 6,408,889 | 5,322,812 | 20.4% |
| Net Debt | 5,290,425 | 4,361,300 | 21.3% |

Excludes \$74.1 million of interest payable as of December 31st, 2020 and \$35.1 million as of December 31st, 2019.

At the end of 4Q20, the Company held \$1,118.5 million in Cash and Cash Equivalents, an increase of 16.3% compared to the end of 2019. This is due to the disposition of \$1,000 million from one of our revolving lines of credit with the aim to guarantee liquidity during the most restrictive phase of the health emergency.

Interest payable on net debt with financial institutions increased 20.4% versus the end of December 2019, reaching \$6,408.9 million. Of this, \$1,631.0 million is due in the next 12 months and \$196.9 million is denominated in a foreign currency. During 4Q20, the Company made amortization payments of \$32.5 million.

As of December 31st, 2020, Hoteles City Express had a Total Debt to Total Assets ratio of 41.2%. The Company is in compliance with all its financial obligations.

In order to maintain a healthy balance sheet and reduce the Company's leverage, we have considered and evaluated the option of recycling land and/or assets, as well as the option of increasing the number of joint ventures with strategic partners in assets that today are 100% owned by the Company.





Breakdown of Productive Fixed Assets

To explain the process of planning and managing growth over the coming years, the Company shows different levels of assets in Total Assets.

At the end of the quarter, the Company had a land reserve booked at historical cost of approximately \$717.3 million. It also had building work in progress, active remodeling, and land assigned to such works with a value of \$1,782.8 million. Likewise, we continue to work diligently with the promotion of land as an additional capital measure. On the other hand, the productive assets or gross fixed assets corresponding to hotels in operation reached approximately \$12,860.8 million. Regarding the portfolio that makes up the productive assets, at the end of 4Q20, 86% of the total properties belonged to Established Hotels and the remaining 14% to Non-established Hotels.

Cash Flow Generation and Use of Share Repurchase Program

In the fourth quarter of 2020, Hoteles City Express registered \$61.2 million in positive Net Cash Flow from operating activities. \$43.3 million was invested in the acquisition of property, equipment, leasehold improvements, and others, compared to the \$559.2 million invested in 4Q19, due to the strategies implemented to counteract the effects of the pandemic. Net Cash Flow from financing activities was (\$79.6) million, compared to (\$158.1) million in 4Q19.

During 4Q20, the Company did not make use of its share repurchase fund. This is aligned with the objective of preserving liquidity during the period.

Shares acquired through the Company's share repurchase program are recorded under Stockholders' Equity, and therefore continue to be part of total shares outstanding. The number of shares outstanding has not undergone any reduction or modification since the cancellation of shares at the penultimate Annual Shareholders' Meeting. In addition, due to the method used to record these shares, the Company is able to sell the shares on the market without any restrictions and at a price determined by the market on each trading day.



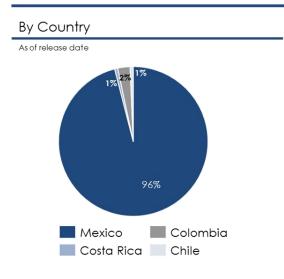


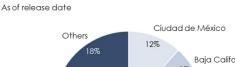
Portfolio of Hotel Assets

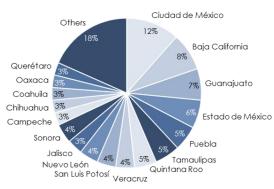
As of today, Hoteles City Express has an inventory of 154 hotels with presence in 30 states and over 70 cities in Mexico, as well as four in Colombia, one in Costa Rica and another in Chile. The composition of the hotel portfolio is presented below:

Hotel Portfolio by Geographic Location

Mexico



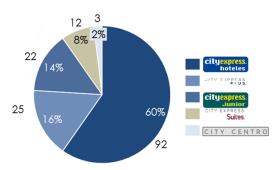




(1) Others: Sinaloa, Michoacán, Tabasco, Baja California Sur, Chiapas, Yucatan, Aguascalientes, Colima, Zacatecas, Hidalgo, Durango, Nayarit and Tlaxcala

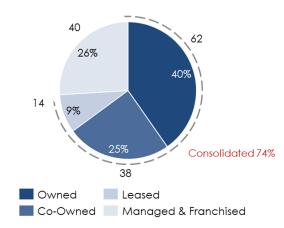
Hotel Portfolio by Brand

As of release date, # of Hotels and % of Total Portfolio



Hotel Portfolio by Ownership

As of release date, # of Hotels and % of Total Portfolio







Hotel Development

As a result of the COVID-19 pandemic, we continue to take containment measures to maintain the solvency and liquidity of the Company. Therefore, development plans have been deferred until we have more clarity on current macroeconomic situation. Furthermore, we will continue to focus on growth through management and franchise contracts. The Company plans to open 4 more hotels under the same scheme during 2021.

The Company's Development Plan is described below.

| Hotel Number | Development Pipeline | Hotel | Brand | Investment Scheme | Opening | Rooms | Location |
|-----------------|-------------------------|--------------------------------|-------------------|----------------------|---------|-------|------------------|
| 151 | 1 | Ce Guaymas | City Express | Co-Owned | 1Q20 | 114 | Sonora |
| 152 | 2 | CP Mexicali | City Express Plus | Owned | 1Q20 | 146 | Baja California |
| 153 | 3 | Ce Hermosillo Expo | City Express Plus | Managed | 3Q20 | 124 | Sonora |
| 154 | 4 | Ce Caborca | City Express | Managed | 4Q20 | 101 | Sonora |
| 155 | 5 | CP San Luis Potosí | City Express Plus | Co-Owned | TBD | 139 | San Luis Potosí |
| 156 | 6 | Ce Monterrey San Nicolás | City Express | Owned | TBD | 149 | Monterrey |
| 157 | 7 | CP Guadalajara Providencia | City Express Plus | Owned | TBD | 150 | Jalisco |
| 158 | 8 | CP Mérida Siglo XXI | City Express Plus | Co-Owned | TBD | 136 | Yucatán |
| 159 | 9 | Ce CDMX Anzures | City Express | Owned | - | 112 | Ciudad de México |
| 160 | 10 | Ce Cancún Aeropuerto Centralia | City Express | Owned | - | 137 | Quintana Roo |
| 161 | 11 | Ce Guadalajara Chapalita | City Express | Co-Owned | - | 148 | Jalisco |
| 162 | 12 | CP Guadalajara La Minerva | City Express Plus | Owned | - | 162 | Jalisco |
| 163 | 13 | Ce Guadalajara Centro | City Express | Owned | - | 113 | Jalisco |
| 164 | 14 | CC Puebla | City Centro | Owned | - | 57 | Puebla |
| 165 | 15 | Ce Tijuana El Florido | City Express | Co-Owned | - | 123 | Baja California |
| | | Total | | | | 1,911 | |





Environmental, Social and Economic Sustainability

Hoteles City Express has the following Sustainability Policy:

"To be a catalyst for positive economic, social and environmental impacts in each one of the communities where we operate, incorporating innovation and comprehensive development thereof through long-term value creation."

All of Hoteles City Express' hotels have been built to meet international certification standards. The following are some of the most important sustainability and social responsibility certifications that have been awarded to Hoteles City Express:

- Safehotels Covid Clean: Independent certification based on the guidelines of the World Health Organization that support the trust and excellence of the biosafety protocols implemented in each of the properties. This allows Hoteles City Express to position itself as the first hotel chain worldwide to receive this distinction, in addition to obtaining the SafeTravels certification seal, granted by the World Travel and Tourism Council (WTTC).
- LEED-EB-O&M Certification: granted by the United States Green Building Council (USGBC). To date, the following hotels currently have the following certification: LEED Gold for the City Express hotels in Reynosa, Saltillo, and León; LEED Silver for the City Express hotels in San Luis Potosí, Puebla Centro, Monterrey Santa Catarina, Playa del Carmen, Puebla Angelópolis, Los Mochis, and Cd. Juárez; and LEED Certification for City Express hotels in Guadalajara, Irapuato and Querétaro.
- <u>EDGE (Excellence in Design for Greater Efficiencies):</u> a certification system created by the World Bank International Financial Corporation (IFC). Hoteles City Express was the first company in the world to receive a green building EDGE certification for its City Express Hotel in Villahermosa. This certification was also awarded to the City Express Hotels in Santa Fe, Durango, Querétaro Jurica, Costa Rica and City Suites Santa Fe. In January 2015, the Company obtained three additional certifications for the City Express Junior Ciudad del Carmen, City Express Irapuato Norte and City Express Junior Puebla Autopista hotels, with estimated savings of 50% in energy, 45% in water use, and 36% in efficient construction materials, when compared to similar properties.
- Biosphere Responsible Tourism Certification: was created by the Responsible Tourism Institute (ITR to use the acronym in Spanish). Hoteles City Express is the first company in the world that has begun the process to certify all of the hotels within its chain. Currently, 80 Hoteles City Express hotels have been certified.
- Sustainable Water Hotel Award: granted by members of the Alliance for Water Sustainability in Tourism, encouraging better environmental practices in water use and care. Hoteles City Express has won this award for the renovation for five of its hotels. These are the City Express Plus EBC Reforma, the City Express Buenavista, the City Express Mérida, the City Express Villahermosa and the City Express Paraiso Tabasco.









- <u>Distinctive "S" Sustainability Guarantee:</u> the Ministry of Tourism, in collaboration with EarthCheck and the Rainforest Alliance recognizes Hoteles City Express for good sustainable practices in line with sustainability criteria outlined by the World Tourism Organization (WTO). Eight hotels have won this distinction: City Express Mérida, City Express Suites Puebla Autopista, City Express San Luis Potosí Universitaria, City Express Irapuato Sur, City Express Suites Anzures, City Express Manzanillo, City Express Cananea and City Express Zacatecas.
- <u>Socially Responsible Company Award:</u> an award granted by the Mexican Center for Philanthropy, ranks Hoteles City Express as one of the best companies for corporate governance, company quality of life, environmental commitment and social engagement in Mexico, with a score placing it 35% higher than all other applicants for the sixth consecutive year.
- Adherence to the UN Global Compact: by complying with the UN Global Compact, the Company has become part of a global commitment to 10 universally accepted principles relating to human rights, labor standards, environmental conservation and anti-corruption.
- Adherence to the National Code of Conduct for the Protection of Children and Adolescents in the Travel and Tourism Sector: currently, Hoteles City Express has 116 properties that have signed and implemented this code of conduct, committing to measures that prevent sexual and labor exploitation of children and adolescents within the tourism sector.

Regarding Corporate Social Responsibility, Hoteles City Express focuses on high-impact projects that generate value for society and increase social and economic well-being within the communities in which it operates. The Company therefore focuses on initiatives related to both entrepreneurship and social cohesion that generate sustainable long-term benefits.

One initiative on this front is a work inclusion program that incorporates hiring people with hearing disabilities. It began in the northern part of the country and demonstrates Hoteles City Express' desire to drive change and improve the countries in which it operates.

For more information on Hoteles City Express initiatives, please visit: www.cityexpress/en/sustainability









Conference Call Details:

Hoteles City Express will host a conference call to further discuss these results:

Date: Thursday, February 24th, 2021

Time: 11:00am EST / 10:00am Mexico City time

Dial-In: USA toll free: 1-877-300-8521 / International toll free: 1-412-317-6026

Mexico toll free: 001-855-817-7630

Conference ID: 10152276

Please ask to be connected to the Hoteles City Express call.

Webcast: http://public.viavid.com/index.php?id=143459

A replay of the conference will be available for 7 days:

USA toll free: 1-844-512-2921 / International toll free: 1-412-317-6671

Passcode: 10152276

About Hoteles City Express:

Hoteles City Express is the leading and fastest-growing limited-service hotel chain in Mexico, in terms of number of hotels, number of rooms, geographic presence, market share and revenues. Founded in 2002, Hoteles City Express specializes in offering high-quality, comfortable and safe lodging at affordable prices via a limited-service hotel chain geared mainly towards domestic business travelers. With 154 hotels located in Mexico, Costa Rica, Colombia and Chile, Hoteles City Express operates five distinct brands: City Express, City Express Plus, City Express Suites, City Express Junior and City Centro, to serve different segments of its target market. In June 2013, Hoteles City Express completed its IPO and began trading on the Mexican Stock Exchange under the ticker symbol "HCITY" furthermore, on October 8, 2014, Hoteles City Express completed a follow on with the aim of accelerating its growth in new hotels over the next few years.

HCITY has formal coverage, notes and analytical assessments by the following financial institutions and analysts: Actinver (Pablo Duarte), Bank of America Merrill Lynch (Carlos Peyrelongue), ITAU BBA (Enrico Trotta), J.P. Morgan (Froylan Mendez), Morgan Stanley (Nikolaj Lippman), Signum Research (Armando Rodriguez) and Monex (Brian Rodríguez).

For further information, please visit our website: https://www.cityexpress.com/en/investors

Disclaimer:

The information presented in this report contains certain forward-looking statements and information regarding Hoteles City Express, S.A.B. de C.V. and its subsidiaries (jointly, "the Company"), which are based on the understanding of its management, as well as assumptions and information currently available to the Company. These statements reflect the Company's current vision regarding future events and are subject to certain risks, factors of uncertainty and assumptions. Many factors may cause the results, performance or current achievements of the Company to be materially different with respect to any future result, performance or accomplishment of the Company that might be included, expressly or implicitly, within such forward-looking statements, including, among other things: changes in general economic and/or political conditions, governmental and commercial changes at the global level and in the countries in which the Company does business, changes in interest rates and inflation, exchange rate volatility, changes in business strategy and various other factors. If one or more of these risks or uncertainty factors should materialize, or if the assumptions used prove to be incorrect, actual results could differ materially from those described herein as anticipated, estimated or expected. The Company does not intend to assume, and does not assume any obligation whatsoever to update these forward-looking statements.







-Financial Tables Follow-

Consolidated Income Statement

| Consolidated Income Statement (Thousands of Pesos) | 4Q20 | 4Q19 | 4Q20 vs 4Q19 % Change | 12M20 | 12M19 | 12M20 vs 12M19 % Change |
|--|-----------|----------|--------------------------|-------------|-----------|----------------------------|
| Total Revenues | | | | | | |
| Revenues from Hotel Operation | 367,516 | 772,318 | (52.4%) | 1,404,204 | 2,966,411 | (52.7%) |
| Revenues from Hotel Management | 19,259 | 44,625 | (56.8%) | 78,034 | 184,213 | (57.6%) |
| Total Revenues | 386,775 | 816,943 | (52.7%) | 1,482,238 | 3,150,624 | (53.0%) |
| Costs and expenses | | | | | | |
| Hotel operating costs and expenses ⁽¹⁾ | 332,927 | 410,699 | (18.9%) | 1,197,599 | 1,645,038 | (27.2%) |
| Selling and administrative expenses | 98,318 | 130,985 | (24.9%) | 368,818 | 510,022 | (27.7%) |
| Depreciation and amortization (2) | 123,917 | 126,078 | (1.7%) | 491,789 | 461,679 | 6.5% |
| Total Costs and Expenses | 555,162 | 667,762 | (16.9%) | 2,058,206 | 2,616,740 | (21.3%) |
| Expenses assoc. with new hotel openings | 2,469 | 6,352 | (61.1%) | 4,956 | 13,207 | (62.5%) |
| Other (income) / Non-recurring expenses | 16,201 | 0 | NM | 16,201 | 0 | NM |
| Total | 18,670 | 6,352 | 193.9% | 21,157 | 13,207 | 60.2% |
| Operating Income | (187,056) | 142,829 | NM | (597,125) | 520,678 | NM |
| Operating Income Margin (%) | -48.4% | 17.5% | NM | -40.3% | 16.5% | NM |
| Adjusted EBITDA | (60,672) | 275,259 | NM | (100,380) | 995,564 | NM |
| Adjusted EBITDA Margin (%) | -15.7% | 33.7% | NM | -6.8% | 31.6% | NM |
| EBITDA | (63,140) | 268,907 | NM | (105,336) | 982,357 | NM |
| EBITDA Margin (%) | -16.3% | 32.9% | NM | -7.1% | 31.2% | NM |
| Finance income | (13,863) | (20,260) | (31.6%) | (53,563) | (89,766) | (40.3%) |
| Finance costs ⁽³⁾ | 143,376 | 127,454 | 12.5% | 619,010 | 503,649 | 22.9% |
| Effects of valuation of financial instruments | 21,528 | 0 | NM | 76,047 | 0 | NM |
| Exchange result, net | 8,175 | 7,498 | 9.0% | 22,618 | 25,279 | (10.5%) |
| Financial Expenses | 159,216 | 114,692 | 38.8% | 664,112 | 439,162 | 51.2% |
| Profit before income tax | (346,272) | 28,137 | NM | (1,261,237) | 81,516 | NM |
| Income tax expense | (18,726) | 5,627 | (432.8%) | (12,612) | 16,303 | (177.4%) |
| Net Income for the Period | (327,546) | 22,510 | NM | (1,248,625) | 65,213 | NM |
| Net Majority Income | (304,494) | 21,905 | NM | (1,112,645) | 127,683 | NM |

⁽¹⁾ Includes a benefit of \$21.5 million for lease capitalization due to the adoption of IFRS 16 and a benefit of \$74.4 million as of December 2020.



⁽²⁾ Includes incremental depreciation of \$11.6 million for lease capitalization due to the adoption of IFRS 16 and an incremental depreciation of \$37.2 million as of December 2020.

⁽³⁾ Includes the incremental financial cost of \$12.6 million for lease capitalization derived from the adoption of IFRS 16 and a cost of \$46.2 million accumulated as of December 2020.



Consolidated Balance Sheet

| | As of december 31, 2020 | As of december 31, 2019 | december 31, 2020 vs december 31, 2019 |
|--|-------------------------------|-------------------------------|---|
| (Thousands of Pesos) | | | % Change |
| Cash and equivalents | 1,118,464 | 961,512 | 16.3% |
| Trade receivables, net | 132,901 | 231,098 | (42.5%) |
| Recoverable taxes | 584,252 | 548,988 | 6.4% |
| Prepaid expenses | 71,788 | 132,519 | (45.8%) |
| Assets Available for Sale | 77,285 | 0 | NM |
| Total Current Assets | 1,984,690 | 1,874,117 | 5.9% |
| Property, equipment and leasehold improvements | 12,890,263 | 13,045,487 | (1.2%) |
| Right of Use (net of amortization) | 392,264 | 397,008 | (1.2%) |
| Trust Investments | 36,603 | 36,146 | 1.3% |
| Guarantee deposits | 2,898 | 2,898 | 0.0% |
| Accounts Receivables | 7,991 | 13,143 | (39.2%) |
| Other assets | 68,257 | 62,432 | 9.3% |
| Deferred income tax | 362,553 | 224,991 | 61.1% |
| Total Long Term Assets | 13,760,829 | 13,782,105 | (0.2%) |
| Total Assets | 15,745,519 | 15,656,222 | 0.6% |
| Liabilities | | | |
| Current Liabilities: | | | |
| Bank loans and accrued interests | 1,631,000 | 589,329 | 176.8% |
| Trade accounts payable | 75,036 | 145,970 | (48.6%) |
| Other taxes and accrued expenses | 164,558 | 200,532 | (17.9%) |
| Other Liabilities | 0 | 80,280 | (100.0%) |
| Derivative financial instruments | 31,842 | 0 | NM |
| Income tax payable | 38,119 | 62,346 | (38.9%) |
| Direct employee benefits | 6,291 | 24,995 | (74.8%) |
| Current Liabilities from Lease Capitalizations | 31,485 | 27,697 | 13.7% |
| Total Current Liabilities | 1,978,330 | 1,131,148 | 74.9% |
| Long-term debt | 4,852,011 | 4,768,631 | 1.7% |
| Deferred revenues | 12,370 | 16,759 | (26.2%) |
| Other Liabilities | 388,797 | 155,990 | 149.2% |
| Employee benefits | 4,192 | 3,416 | 22.7% |
| Derivative financial instruments | 147,760 | 48,851 | 202.5% |
| Deferred income tax | 240,954 | 134,705 | 78.9% |
| Liabilities from Lease Capitalizations | 450,214 | 449,710 | 0.1% |
| Total Long Term Liabilities | 6,096,297 | 5,578,063 | 9.3% |
| Total Liabilities | 8,074,627 | 6,709,212 | 20.4% |
| Equity | | | |
| Equity Attributable to the Owners of the Entity | | | |
| Issued capital | 5,875,122 | 5,865,393 | 0.2% |
| Retained earnings | 759,903 | 1,872,548 | (59.4%) |
| Other Comprehensive Income | (116,115) | (127,485) | (8.9%) |
| | 6,518,911 | 7,610,456 | (14.3%) |
| · | | | |
| Total Equity Attributable to the Owners of the Entity Non-controlling interests | 1,151,981 | 1,336,554 | (13.8%) |
| Total Equity Attributable to the Owners of the Entity | 1,151,981 7,670,892 | 1,336,554 8,947,010 | (13.8%) - (14.3%) |

Page **20** of **24**





Consolidated Cash Flow Statement

| Consolidated Cash Flow Statement (Thousands of Pesos) | 4Q20 | 4Q19 | 12M20 | 12M 19 |
|---|-----------|-----------|-------------|-------------|
| Profit before income tax | (346,272) | 28,137 | (1,261,237) | 81,516 |
| Operating Activities | | | , | |
| Depreciation | 120,682 | 109,519 | 488,554 | 427,273 |
| mpairment loss recognized in profit | 16,201 | 0 | 16,201 | 0 |
| oss on disposal of equipment | 10,339 | (397) | 17,758 | 2,583 |
| Finance income | (13,864) | (20,260) | (53,563) | (89,765) |
| Finance costs | 143,376 | 127,454 | 619,010 | 503,649 |
| (Gain) Loss on Valuation of Financial Instruments | 144,044 | 31,082 | 122,789 | (11,739) |
| Expenses Related to Payments Based on Stocks | 8,753 | (12,454) | 10,855 | (3,828) |
| Unrealized foreign currency fluctuations | (48,627) | (27,793) | 7,134 | (45,300) |
| - | 34,634 | 235,288 | (32,498) | 864,389 |
| Changes in Working Capital: | | | , , , | |
| Trade receivables | 5,578 | 31,703 | 103,349 | 2,510 |
| Recoverable taxes | 10.567 | (52,882) | (17,493) | (68,196) |
| Prepaid expenses, net | 78,463 | 13,238 | 60,730 | (43,613) |
| rade and other payables | 9.355 | (266) | (70,934) | 20,659 |
| Accrued Expenses, others and taxes to be paid | (35,822) | (25,639) | 112,162 | 77,671 |
| Employee benefits | (20,650) | 3.446 | (17,864) | (710) |
| ncome tax and business flat tax paid | (20,955) | (14,966) | (30,283) | (81,970) |
| Net Cash Flows from Operating Activities | 61,169 | 189,922 | 107,168 | 770,740 |
| - | | | | |
| Investing Activities: | | | | |
| Payments for property, equipment and leasehold | (43,284) | (559,244) | (413,180) | (1,758,987) |
| Assets available for sale | 2,935 | 0 | 42,934 | 0 |
| Trust Investments | (457) | (36,146) | (457) | (36,146) |
| Other assets | ` ' | (2,282) | (5,825) | (11,401) |
| Finance income received | (5,857) | 20,260 | 53,563 | 89,765 |
| Net Cash Flows used in Investing Activities | 13,864 | | (322.965) | (1,716,769) |
| Tel Cush flows used in investing Activities | (32,799) | (577,412) | (322,703) | (1,/10,/07) |
| Financing Activities: | | | | |
| Proceeds from the issuance of equity instruments | 8,753 | (8,626) | 10,617 | (3,828) |
| Proceeds from contributions rec. from non-controlling interests | 0 | (120,382) | 0 | 233,959 |
| Non Controlling Interest decrease | 15,057 | 1,777 | (46,557) | 0 |
| Non Controlling Interest Dividends | 0 | (2,088) | (2,037) | (5,365) |
| Proceeds for future capital increases | 0 | 232,606 | 0 | 1,777 |
| Repurchase of shares | (1) | (6,057) | (888) | (34,305) |
| Finance cost paid | (121,852) | (129,717) | (657,984) | (520,366) |
| Proceeds from short- and long-term borrowings | 51,000 | 270,250 | 1,491,000 | 2,820,250 |
| Repayment of borrowings | (32,561) | (79,597) | (367,321) | (1,733,256) |
| Net Cash Flows used in Financing Activities | (79,603) | 158,165 | 426,832 | 758,866 |
| Net increase (decrease) in cash and equivalents | (51,233) | (229,324) | 211.035 | (187,163) |
| Cash at the beginning of the period | 1,308,752 | 1,151,425 | 961,512 | 1,102,112 |
| Effects of exchange rate changes on the balance of cash held | | | | |
| | (139,055) | 39,412 | (54,083) | 46,563 |
| in foreign currencies and effects of balances of foreign Cash at the End of the Period | 1,118,464 | 961,512 | 1,118,464 | 961,512 |





Hotel Inventory

| Numb er | Hotel | Brand | Investment Scheme | Opening | Rooms | Location |
|---------|--------------------------|---------------------|----------------------|---------|--------|-------------------------------|
| 1 | Saltillo | City Express | Owned | May-03 | 120 | Coahuila |
| 2 | San Luis | City Express | Owned | Jul-03 | 120 | San Luis Potosí |
| 3 | Monterrey Santa Catarina | City Express | Owned | Oct-03 | 105 | Nuevo León |
| 4 | Querét aro | City Express | Owned | Nov-03 | 121 | Querétaro |
| 5 | León | City Express | Owned | Dec-03 | 120 | Guanajuato |
| _ | 2003 | | | | 586 | |
| 6 | Anzures | City Express Suites | Leased | Apr-04 | 26 | Ciudad de México |
| 7 | Puebla | City Express | Owned | May-04 | 124 | Puebla |
| 8 | Nuevo Laredo | City Express | Managed | Aug-04 | 107 | Tamaulipas |
| 9 | Ciudad Juárez | City Express | Owned | Oct-04 | 114 | Chihuahua |
| 10 | Irapuato | City Express | Owned | Nov-04 | 104 | Guanajuato |
| | 2004 | 0 ii y 2 i qui cut | 0111100 | 1101 01 | 1,061 | o o an rajo an o |
| 11 | Reynosa | City Express | Owned | Feb-05 | 104 | Tamaulipas |
| 12 | Cancun | City Express | Leased | Mar-05 | 128 | Quintana Roo |
| 13 | Tuxtla Gutiérrez | City Express | Franchise | Dec-05 | 124 | Chiapas |
| 14 | Querét aro | City Express Suites | Owned | Dec-05 | 45 | Querétaro |
| 14 | 2005 | City Express solies | Owned | Dec-00 | 1,462 | Quereruru |
| 15 | Chihuahua | City Express | Co-Owned | Mar-06 | 104 | Chihuahua |
| 16 | | | Owned | Jul-06 | 145 | Jalisco |
| 17 | Guadalajara | City Express Plus | Co-Owned | Nov-06 | 124 | |
| 18 | Tampico Mexicali | City Express | Owned | Dec-06 | 117 | Tamaulipas Baja California |
| 19 | | City Express | | | 141 | Estado de México |
| 17 | Toluca | City Express | Owned | Dec-06 | | Estado de Mexico |
| 200 | 2006 | 014 | 0 | I 07 | 2,093 | Object of AMERICA |
| 20 | EBC Reforma | City Express | Owned | Jan-07 | 70 | Ciudad de México |
| 21 | Hermosillo | City Express | Co-Owned | Apr-07 | 120 | Sonora |
| 22 | Celaya | City Express | Leased | May-07 | 104 | Guanajuato |
| 23 | Insurgentes Sur | City Express Plus | Owned | Jul-07 | 159 | Ciudad de México |
| 24 | Coatzacoalcos | City Express | Co-Owned | Aug-07 | 118 | Veracruz |
| 25 | Tepozotlán 2007 | City Express | Leased | Dec-07 | 109 | Estado de México |
| 0/ | | Ott. 5 | Laurand | F-I- 00 | 2,773 | Estable ale MASSA |
| 26 | | City Express Junior | Leased | Feb-08 | 106 | Estado de México |
| 27 | Mazatlán | City Express | Managed | Jun-08 | 110 | Sinaloa |
| 28 | Morelia | City Express | Franchise | Jul-08 | 60 | Michoacán |
| 29 | Lázaro Cárdenas | City Express | Owned | Nov-08 | 119 | Michoacán |
| 30 | Puebla Angelópolis | City Express | Co-Owned | Nov-08 | 118 | Puebla |
| 31 | Tijuana Río | City Express | Managed | Dec-08 | 131 | Baja California |
| 32 | Silao | City Express | Owned | Dec-08 | 121 | Guanajuato |
| 33 | Toluca | City Express Suites | Owned | Dec-08 | 91 | Estado de México |
| 34 | Monterrey Aeropuerto | City Express | Owned | Dec-08 | 166 | Nuevo León |
| 0.5 | 2008 | O | | | 3,795 | 01 1 1 1 1 1 1 1 |
| 35 | El Angel | City Express Plus | Owned | Jan-09 | 137 | Ciudad de México |
| 36 | Mexicali | City Express Junior | Owned | Feb-09 | 104 | Baja California |
| 37 | Tula | City Express | Managed | Mar-09 | 103 | Hidalgo |
| 38 | Los Mochis | City Express | Owned | Jun-09 | 124 | Sinaloa |
| 39 | Zacatecas | City Express | Managed | Jun-09 | 109 | Zacatecas |
| 40 | Tijuana Otay | City Express Junior | Co-Owned | Jun-09 | 134 | Baja California |
| 41 | Veracruz | City Express | Leased | Sep-09 | 124 | Veracruz |
| 42 | Saltillo Sur | City Express | Owned | Dec-09 | 107 | Coahuila |
| 43 | Cancun | City Express Junior | Leased | Nov-09 | 106 | Quintana Roo |
| | 2009 | | | | 4,843 | |
| 44 | Tlaquepaque | City Express Junior | Leased | Feb-10 | 107 | Jalisco |
| 45 | Ciudad Juárez | City Express Junior | Owned | Mar-10 | 128 | Chihuahua |
| 46 | Nogales | City Express | Owned | Nov-10 | 109 | Sonora |
| 47 | San Luis Univ. | City Express | Co-Owned | Dec-10 | 109 | San Luis Potosí |
| | 2010 | | | | 5, 296 | |







| Number | Hotel | Brand | Investment Scheme | Opening | Rooms | Location |
|----------|-----------------------------|-------------------------|----------------------|----------|--------|---------------------|
| 48 | Minatitlán | City Express | Co-Owned | Mar-11 | 109 | Veracruz |
| 49 | Mérida | City Express | Co-Owned | Apr-11 | 124 | Yucatán |
| 50 | Torreón | City Express | Managed | May-11 | 115 | Coahuila |
| 51 | Culiacan | City Express | Co-Owned | Jun-11 | 133 | Sinaloa |
| 52 | Veracruz | City Express Junior | Leased | Jul-11 | 104 | Veracruz |
| 53 | Aguascalientes | City Express | Owned | Aug-11 | 123 | Aguascalientes |
| 54 | Buenavista | City Express | Managed | Sep-11 | 103 | Ciudad de México |
| | | | - | · | | |
| 55 | Playa del Carmen | City Express | Co-Owned | Sep-11 | 135 | Quintana Roo |
| 56 | Puebla Autopista | City Express | Co-Owned | Oct-11 | 108 | Puebla |
| 57 | Tuxtla Gutierrez | City Express Junior | Leased | Oct-11 | 106 | Chiapas |
| 58 | Manzanillo | City Express | Owned | Nov-11 | 116 | Colima |
| 59 | Ciudad del Carmen | City Express | Co-Owned | Dec-11 | 129 | Campeche |
| | 2011 | | | | 6,701 | |
| 60 | Ciudad Obregon | City Express | Owned | Jan-12 | 120 | Sonora |
| 61 | Campeche | City Express | Owned | Apr-12 | 110 | Campeche |
| 62 | San Luis Potosi | City Express Suites | Managed | J∪l-12 | 120 | San Luis Potosí |
| 63 | Villahermosa | City Express | Owned | J∪l-12 | 155 | Tabasco |
| 64 | Queretaro Jurica | City Express | Co-Owned | Sep-12 | 135 | Querétaro |
| 65 | Durango | City Express | Co-Owned | Oct-12 | 120 | Durango |
| 66 | San José | City Express | Owned | Nov-12 | 134 | Costa Rica |
| 67 | Xalapa | City Express | Managed | Dec-12 | 126 | Veracruz |
| 68 | Tijuana Insurgentes | City Express | Owned | Dec-12 | 127 | Baja California |
| | 2012 | , , | | | 7,848 | , |
| 69 | Chetumal | City Express | Leased | Mar-13 | 109 | Quintana Roo |
| 70 | Santa fe | City Express Plus | Co-Owned | Jun-13 | 159 | Ciudad de México |
| 71 | Santa fe | City Express Suites | Co-Owned | Aug-13 | 39 | Ciudad de México |
| 72 | Oaxaca | City Express | Managed | Oct-13 | 103 | Oaxaca |
| 73 | Salina Cruz | City Express | Managed | Oct-13 | 116 | Oaxaca |
| 74 | Patio Universidad | City Express Plus | Owned | Dec-13 | 124 | Ciudad de México |
| 75 | La Paz | City Express | Owned | Dec-13 | 124 | Baja California Sur |
| 76 | Puebla Autopista | City Express Junior | Co-Owned | Dec-13 | 113 | Puebla |
| 77 | Cali | City Express Plus | Owned | Dec-13 | 127 | Colombia |
| 77 78 | Cananea | | Co-Owned | Dec-13 | 98 | Sonora |
| | | City Express | | | 122 | |
| 79 | Irapuato Norte 2013 | City Express | Co-Owned | Dec-13 | 9,082 | Guanajuato |
| 00 | | City Francisco business | 1 4 mm m m m m | F-1- 1.4 | | Camara |
| 80 | Cd. Del Carmen Isla de Tris | City Express Junior | Managed | Feb-14 | 109 | Campeche |
| 81 | Cd. Del Carmen Aeropuerto | City Express Junior | Co-Owned | Feb-14 | 124 | Campeche |
| 82 | Tehuacan Puebla | City Express | Managed | Mar-14 | 108 | Puebla |
| 83 | Dos Bocas Tabasco | City Express | Co-Owned | May-14 | 108 | Tabasco |
| 84 | Monterrey Norte | City Express | Managed | Aug-14 | 115 | Nuevo León |
| 85 | Plaza Central | City Express | Leased | Sep-14 | 135 | Ciudad de México |
| 86 | Puebla Autopista | City Express Suites | Co-Owned | Sep-14 | 72 | Puebla |
| 87 | Apizaco | City Express | Managed | Sep-14 | 104 | Tlaxcala |
| 88 | Cd Victoria | City Express | Managed | Oct-14 | 108 | Tamaulipas |
| 89 | Satélite | City Express Plus | Franchise | Oct-14 | 89 | Ciudad de México |
| 90 | Monterrey Nuevo Sur | City Express Plus | Owned | Dec-14 | 138 | Nuevo León |
| 91 | Matamoros | City Express | Owned | Dec-14 | 113 | Tamaulipas |
| 92 | Salamanca | City Express | Owned | Dec-14 | 113 | Guanajuato |
| 93 | Villahermosa | City Express Junior | Owned | Dec-14 | 136 | Tabasco |
| | 2014 | | | | 10,654 | |
| 94 | Los Cabos | City Express Plus | Owned | Apr-15 | 135 | Baja California Sur |
| 95 | Los Cabos | City Express Suites | Owned | Apr-15 | 28 | Baja California Sur |
| 96 | Tuxpan | City Express | Managed | Jul-15 | 108 | Veracruz |
| 97 | Guadalajara Palomar | City Express Plus | Owned | Jul-15 | 113 | Jalisco |
| 98 | Guadalajara Aeropuerto | City Express | Managed | Nov-15 | 118 | Jalisco |
| 99 | Piedras Negras | City Express | Owned | Dec-15 | 113 | Coahuila |
| 100 | Periférico Sur Talpan | City Express Plus | Owned | Dec-15 | 137 | Ciudad de México |
| 100 | Monterrey San Jerónimo | City Express Plus | Owned | Dec-15 | 149 | Nuevo León |
| 101 | Playa del Carmen | City Express Suites | Co-Owned | Dec-15 | 56 | Quintana Roo |
| 102 | Silao | City Express Suites | Owned | Dec-15 | 58 | Guanajuato |
| 103 | | CITY LAPIESS SUITES | Owned | DGC-13 | | Guariajuaro |
| | 2015 | | | | 11,669 | |





| Number | Hotel | Brand | Investment Scheme | Opening | Rooms | Location |
|--------|---------------------------------|---------------------|----------------------|----------|--------|--------------------|
| 104 | Aguascalientes Centro | City Express Junior | Managed | Apr-16 | 66 | Aguascalientes |
| 105 | CD MX Aeropuerto | City Express | Managed | Apr-16 | 98 | Ciudad de México |
| 106 | San Luis Potosí Centro | City Express Junior | Owned | Apr-16 | 128 | San Luis Potosí |
| 107 | CDMX Alameda | City Express | Managed | Jul-16 | 112 | Ciudad de México |
| 108 | Reynosa Aeropuerto | City Express | Owned | Jul-16 | 113 | Tamaulipas |
| 109 | Tijuana | City Express Suites | Managed | Jul-16 | 79 | Baja California |
| 110 | Santiago Aeropuerto | City Express | Co-Owned | Aug-16 | 142 | Santiago, Chile |
| 111 | Toluca Zona Industrial | City Express Junior | Managed | Sep-16 | 92 | Estado de México |
| 112 | Rosarito | City Express | Owned | Sep-16 | 113 | Baja California |
| 113 | Zamora | City Express | Managed | Nov-16 | 114 | Michoacán |
| 114 | Mundo E | City Express Plus | Leased | Dec-16 | 144 | Estado de México |
| 115 | Bogotá Aeropuerto | City Express Plus | Owned | Dec-16 | 120 | Bogotá, Colombia |
| 116 | Bogotá Aeropuerto | City Express Junior | Owned | Dec-16 | 116 | Bogotá, Colombia |
| 117 | CDMX La Raza | City Express | Owned | Dec-16 | 127 | Ciudad de México |
| 118 | Mérida Altabrisa | City Express Junior | Co-Owned | Dec-16 | 106 | Yucatán |
| 119 | Querétaro Torre II | City Express Suites | Owned | Dec-16 | 44 | Querétaro |
| 120 | CDMX | City Centro | Leased | Dec-16 | 44 | Ciudad de México |
| | 2016 | | | | 13,427 | |
| 121 | Celaya Galerías | City Express | Managed | Jan-17 | 127 | Guanajuato |
| 122 | San Luis Potosí Zona Industrial | City Express Junior | Managed | May-17 | 122 | San Luis Potosí |
| 123 | Puebla Angelópolis | City express junior | Co-Owned | Jul-17 | 122 | Puebla |
| 124 | Altamira | City Express | Co-Owned | Jul-17 | 127 | Tamaulipas |
| | Mérida (Ampliación) | City Express | Co-Owned | Jul-17 | 42 | Yucatán |
| 125 | Puerto Vallarta | City Express Plus | Owned | Jul-17 | 126 | Jalisco |
| 126 | Medellín | City Express Plus | Owned | Sep-17 | 141 | Medellín, Colombia |
| 127 | Tuxtepec | City express junior | Managed | Sep-17 | 105 | Oaxaca |
| 128 | Tijuana Otay | City express | Co-Owned | Dec-17 | 120 | Baja California |
| 129 | León Centro de Convenciones | City express junior | Co-Owned | Dec-17 | 137 | Guanajuato |
| 130 | Monterrey Lindavista | City express | Managed | Dec-17 | 130 | Nuevo León |
| 131 | Oaxaca | City Centro | Co-Owned | Dec-17 | 103 | Oaxaca |
| 132 | León Centro de Convenciones | City Express Plus | Co-Owned | Dec-17 | 132 | Guanajuato |
| | 2017 | , , | | | 14,961 | , |
| 133 | Tepic | City Express | Managed | Jan-18 | 125 | Nayarit |
| 134 | Atlixco | City Express | Franchise | Mar-18 | 108 | Puebla |
| 135 | Comitán | City Express | Managed | Apr-18 | 105 | Chiapas |
| 136 | Gustavo Baz | City Express | Managed | Jun-18 | 125 | Ciudad de México |
| 137 | Cancun Aeropuerto | City Express Plus | Co-Owned | Oct-18 | 120 | Quintana Roo |
| 138 | Cancun Aeropuerto | City Express Suites | Co-Owned | Oct-18 | 63 | Quintana Roo |
| 139 | Interlomas | City Express Plus | Owned | Nov-18 | 141 | Estado de México |
| 140 | Tampico | City Express Plus | Co-Owned | Nov-18 | 122 | Tamaulipas |
| 141 | CDMX Sullivan | City Express Junior | Owned | Dec-18 | 96 | CDMX |
| 142 | Mérida | City Express Plus | Co-Owned | Dec-18 | 135 | Yucatán |
| 143 | Ensenada | City express | Co-Owned | Dec-18 | 127 | Baja California |
| 144 | Ensenada | City Express Plus | Co-Owned | Dec-18 | 134 | Baja California |
| 145 | Tijuana | City Express Plus | Owned | Dec-18 | 156 | Baja California |
| | 2018 | | | | 16,518 | |
| 146 | CDMX Tlalpan | City Express | Managed | Feb-19 | 96 | CDMX |
| 147 | Tapachula | City Express | Owned | Mar-19 | 117 | Chiapas |
| 148 | CDMX La Villa | City Express | Managed | Apr-19 | 106 | CDMX |
| 149 | Chihuahua | City Express Plus | Franchise | Apr-19 | 122 | Chihuahua |
| 150 | San Luis Potosí | City Centro | Owned | Nov-19 | 70 | San Luis Potosí |
| 100 | 2019 | 511, 5511110 | C111100 | 110 4 17 | 17,029 | 5011 2013 1 01031 |
| 151 | Ce Guaymas | City Express | Owned | Jan-20 | 114 | Sonora |
| 152 | Mexicali | City Express Plus | Owned | Feb-20 | 146 | Baja California |
| 153 | Hermosillo Expo | City Express | Managed | Aug-20 | 124 | Sonora |
| 154 | Caborca | City Express | Managed | Dec-20 | 101 | Sonora |
| 104 | 2020 | O11, EAD1033 | managea | 200 20 | 17,514 | 5511010 |
| | 2020 | | | | 17,014 | |