

# **Hoteles City Express Announces Fourth Quarter 2017 Results**

Mexico City, February 14, 2018 – Hoteles City Express S.A.B. de C.V. (BMV: HCITY) ("Hoteles City Express" or the "Company"), has released its results for the fourth quarter of 2017 ("4Q17"). The numbers were prepared in accordance with International Financial Reporting Standards ("IFRS"), and are presented in Mexican pesos ("\$").

## Summary of Relevant Operating and Financial Information (4Q17)

- At the Chain level, the Average Daily Rate ("ADR") and the Revenue per Available Room ("RevPAR") increased 4.7% and 6.6% over 4Q16, to \$927 and \$580, respectively. Chain occupancy in 4Q17 was 62.6%, which is 112 basis points higher than occupancy in 4Q16.
- Total Revenues were \$686.0 million, which is a 24.3% increase over the same quarter in 2016, due mainly to a 13.1% increase in the number of Installed Room Nights at the Chain level, in combination with growth of 6.6% in the RevPAR.
- Operating Income was \$154.4 million in 4Q17, which is a 50.8% increase over the same quarter of the prior year.
- EBITDA and Adjusted EBITDA were \$249.5 million and \$257.5 million, respectively, which in turn resulted in increases of 43.5% and 42.7% over the same period in the previous year. EBITDA and Adjusted EBIDTA margins during the period were 36.4% and 37.5%, respectively. This is the highest level of this metric in the Company's history for comparable periods.
- Net Income for the period increased to \$115.6 million. Net Income margin was 16.8% in the quarter.
- At the end of the quarter the Chain was operating 135 hotels, an increase in 12 new units over the 123 hotels that were operated at the close of the same period in 2016. The number of rooms in operation in 4Q17 was 15,228, an increase of 11.1% over the 13,702 rooms operating at the close of 4Q16.



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### Summary of Relevant Operating and Financial Information (12M17)

- At the Chain level, occupancy at the close of the year was 60.2%, with an ADR of \$934 and RevPAR of \$562, which are increases of 10.9% and 8.3%, respectively.
- Total Revenues consolidated in December 2017 were \$2,508.4 million, a 23.1% increase over the same period in 2016. This is a result of the 11.1% increase in the number of Occupied Room Nights at the Chain level, the 8.3% increase in RevPAR, and 37.0% growth in revenues due to Hotel Administration.
- Operating Income was \$511.3 million during 2017, which is a 37.4% increase over 2016.
- EBITDA and Adjusted EBITDA were \$859.0 million and \$878.9 million, which is a growth of 29.5% and 29.0%, respectively, compared to the end of 2016. In turn, EBITDA and Adjusted EBIDTA margins were 34.2% and 35.0%, respectively.
- Net Income for the period was \$286.4 million, which is an 8.3% increase over 2016. Net Income margin was 11.4% at the close of 2017.

Operating and Financial Highlights	4Q17	4Q16	4Q17 vs 4Q16 % Change	12M17	12M16	12M17 vs 12M16 % Change
Operating Statistics for the Chain		-			-	
Number of Hotels at the End of the Period	135	123	9.8%	135	123	9.8%
Number of Rooms at the End of the Period	15,228	13,702	11.1%	15,228	13,702	11.1%
Number of Installed Room Nights	1,350,327	1,193,937	13.1%	5,173,014	4,545,795	13.8%
Number of Occupied Room Nights	845,278	733,999	15.2%	3,115,579	2,803,820	11.1%
Average Occupancy Rate (%) ADR(\$) RevPAR(\$)	62.6%	61.5%	112 bps	60.2%	61.7%	-145 bps
	927	885	4.7%	934	842	10.9%
	580	544	6.6%	562	519	8.3%
Consolidated Financial Information (Thousa	nds of Pesos)					
Total Revenues	686,036	551,738	24.3%	2,508,448	2,037,766	23.1%
Operating Income	154,409	102,361	50.8%	511,264	371,992	37.4%
Operating Income Margin	22.5%	18.6%	395 bps	20.4%	18.3%	213 bps
Adjusted EBITDA	257,499	180,487	42.7%	878,877	681,548	29.0%
Adjusted EBITDA Margin (%)	37.5%	32.7%	482 bps	35.0%	33.4%	159 bps
EBITDA	249,458	173,784	43.5%	858,983	663,353	29.5%
EBITDA Margin (%)	36.4%	31.5%	486 bps	34.2%	32.6%	169 bps
Net Income Net Income Marain (%)	115,570	79,113	46.1%	286,373	264,498	8.3%
	16.8%	14.3%	251 bps	11.4%	13.0%	-156 bps

Adjusted EBITDA = Operating income + depreciation + amortization + non-recurring expenses (pre-opening expenses for new hotels).











### Comments from Mr. Luis Barrios, CEO of Hoteles City Express:

"Our results for the fourth quarter and full-year 2017 show operating and financial strength.

In a year that started out with volatility and put the Mexican economy to the test, the hotel industry continued to demonstrate robust market dynamics, experiencing sustained growth and vigorous demand for quality rooms at affordable prices. At the consolidated level, Hoteles City Express increased Total Revenues and Adjusted EBITDA by more than 23% and 29%, respectively.

Growth of more than 10% in the average rate and more than 8% in the effective rates are reflections of an operating, distribution and digital marketing platform that is best in its class. As we expected, the yield management platform and the efforts to release installed capacity through higher prices, were successful. Today the gap in occupancy levels is non-existent, as it reached levels of 62.6% during 4Q17, more than 100 bps higher than those reported during the same quarter of 2016.

Supported by the transformation to a real-time operating culture, empowerment at all levels of the organization, and technology development in point-to-point processes, Hoteles City Express is ready to capture the benefits of an infrastructure that is able to operate more than 200 hotels without significant increases in the cost basis. Evidence of this is the fact that the company's EBITDA during the year grew 1.3 times more quickly than Total Revenues.

During 2017 we put more than 1,500 rooms into operation, and we completed our entire development plan, operating 136 hotels today and 140 in the coming weeks. For 2018, we reinforce our commitment towards profitable growth, as we work on a plan to add between 15 to 21 new hotels before the end of the year.

Finally, we recently announced our intention to create a lodging REIT under the name FSTAY. The launch of this vehicle is a watershed for the company in several different ways, we believe it will be a vehicle that fully supports investor interests, as it will be the best in its class in terms of corporate governance. Furthermore, the company believes that this vehicle will be a catalyst to create greater transparency in the value of its assets, to establish a mechanism for continuous development without any dilution in value for investors, and to strengthen its development capacity so that it will be able to put more hotels into operation per year.

This step also marks a change in our model of communicating with the market, in which our investors will be able to validate the performance of that portfolio and to compare it with the rest of the company, which has lower levels of stabilization, thus showing the potential for incremental value of Hoteles City Express over time.

It is worth mentioning that currently the Company has sufficient flexibility to adopt any other strategic alternative to achieve the previously discussed objectives, options like increasing leverage based on the credit facilities currently in-placed and taking advantage from the already created trust structure continue to be other ways to accomplish future growth.

Today more than ever, and now with an additional, and potentially public vehicle, we will maintain our commitment to new shareholders to continue being the best alternative for profitable growth in the market. Thank you for your trust."







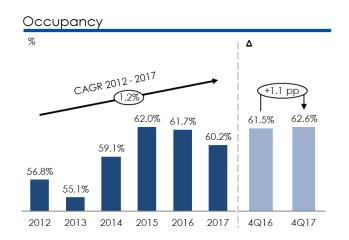


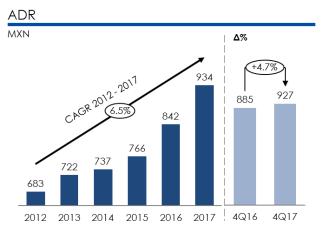


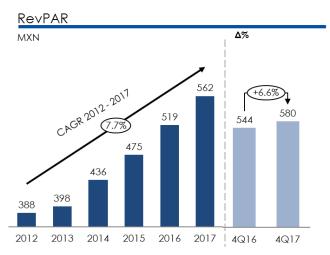
### **Operating Statistics: Hotel Chain**

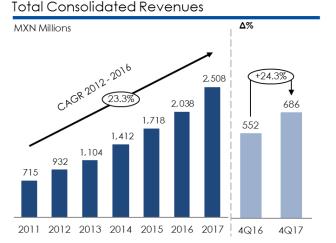
As a result of our efforts to optimize room inventory, Chain occupancy increased by one percentage points during the fourth quarter of 2017 to 62.6%, which is a reflection of solid demand by room nights. This was the result of a 4.7% increase in the ADR, which led to the Chain's RevPAR increasing 6.6% over the same period of 2016. As anticipated, the occupancy gap was completely closed towards the end of the year.

On an accumulated basis, as of December 31, 2017, Chain occupancy was 60.2%, with an average rate of \$934, which is 10.9% higher than the rate reported in the same period of 2016. This resulted in an 8.3% increase in RevPAR over the same period of the previous year.

















### **Operating Statistics: Established Hotels**

In order to adequately compare its hotels with similar maturity periods, Hoteles City Express defines "Established Hotels" as those hotels which, on a given date, have been in operation for at least 36 months. Once hotels have reached the third anniversary of their opening date, they have usually achieved their stabilized cycle, although this does not mean that these hotels cannot attain higher Occupancy and ADR levels over time. Similarly, hotels classified as "Non-Established" are those that have been operating for less than 36 months on a given date, and consequently are in a market penetration phase, with greater potential for gains in RevPAR.



At the close of 4Q17, the Chain had 96 Established Hotels and 39 Non-Established Hotels.

During the quarter, Established Hotels recorded a 2.1% increase in RevPAR, due to a 3.7% increase in the ADR and a planned one percent decrease in occupancy. It is important to note that the moderate increase in this portfolio is particularly strong considering a significantly high comparative basis (14.0% growth in ADR and 10.7% growth in RevPAR in 4Q16), which was the result of the start of efforts to optimize installed capacity and yield management that the Company implemented last year.

Established Hotels	4Q17	4Q16	Change 4Q17 vs 4Q16
Hotels	96	82	17.1%
Rooms	10,963	9,357	17.2%
Occupancy	65.2%	66.2%	-97 bps
ADR (\$)	903	871	3.7%
RevPAR (\$)	589	577	2.1%











### Results by Business Segment (Non-IFRS Figures)

Hoteles City Express reports according to IFRS, therefore, during the consolidation process certain revenues and inter-company costs are eliminated, mainly administrative fees and franchise royalties from hotels that are owned, co-owned and leased.

Revenues by Segment (Thousands of Pesos)	4Q17	4Q16	4Q17 vs 4Q16 % Change	12M17	12M16	12M17 vs 12M16 % Change
Hotel Operation	650,547	526,666	23.5%	2,372,878	1,940,715	22.3%
Hotel Management	176,939	135,314	30.8%	657,523	524,429	25.4%
Total	827,486	661,980	25.0%	3,030,401	2,465,144	22.9%

Revenues from the Hotel Operations segment increased 23.5%, from \$526.7 million in 4Q16 to \$650.5 million in 4Q17, due to the 15.2% jump in Occupied Room Nights and the 4.7% rise in the ADR.

Revenues from Hotel Management increased 30.8%, from \$135.3 million in 4Q16 to \$176.9 million in 4Q17, due to more activity in Hotel Operations during the period, as well as increased revenues from supervising the development of new hotels.

Total Revenues for the combined segments increased 25.0%, from \$662.0 million in 4Q16 to \$827.5 million in 4Q17.

On an accumulated basis, as of December 31, 2017, Revenues from Hotel Operations increased 22.3%, for a total of \$2,372.9 million during the period, compared to \$1,940.7 million during 2016. Revenues from Hotel Management were \$657.5 million, which is an increase of 25.4%. Combined revenues from both segments increased 22.9%, totaling \$3,030.4 million.

In order to show the Company's hotel inventory potential, starting with this release Hoteles City Express will publish a summary of the operating and financial results of the "FSTAY Portfolio," which includes the performance of 42 hotels that are wholly owned by the Company and which began operations prior to December 31, 2015.

Although these hotels are not 100% established according to the Company's definition, they show performance characteristics that are similar to those that a portfolio of hotels would have after the ramp-up phase.













Summary of Non IFRS Financial Metrics	FSTAY Portfolio	Non FSTAY Portfolio	Total Hotel Operation	Hotel Management	Non IFRS Total	IFRS Eliminations	Total IFRS
As of December 31, 2017	1 01110110	1 01110110	Орегалогі	Managemeni	lotal		
Hotels	42	59	101	135	135		135
Rooms	4,944	6,664	11,608	15,228	15,228		15,228
Occupancy	63.0%	57.5%	60.0%	60.2%	60.2%		60.2%
ADR	969	907	937	934	934		934
RevPAR	611	522	562	562	562		562
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Total Revenues	1.159.026	1.213.852	2,372,878	657.523	3.030.401	(521,954)	2,508,447
General Costs and Expenses	(738,042)	(902,164)	(1,640,206)	(511,318)	(2,151,524)	521,954	(1,629,570)
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Adjusted EBITDA	420,983	311,689	732,672	146,205	878,877	0	878,877
Margin	36.3%	25.7%	30.9%	22.2%	29.0%		35.0%
Other non reccurent expenses							
Office from eccoretif expenses	0	(19,894)	(19,894)	0	(19,894)	0	(19,894)
EBITDA	420.983	291.795	712,778	146.205	858.984	0	858.983
Margin	36.3%	24.0%	30.0%	22.2%	28.3%	•	34.2%
- 3	33.370	24.070	30.070	22.2/0	20.070		J-1.2/0
Depreciation	(153,073)	(194,647)	(347,720)	0	(347,720)	0	(347,720)
Operating Income	267,911	97,148	365,058	146,205	511,263	0	511,263

Occupancy in the FSTAY Portfolio was 63.0%, compared to 57.5% of the Non-FSTAY Portfolio, which is 5.5 percentage points lower. In turn, the average rate in the FSTAY Portfolio was 6.9% higher than the \$907 rate in the Non-FSTAY Portfolio, while the RevPAR varies 17.1% in favor of the FSTAY Portfolio.

If the total inventory of hotels reach the stabilization parameters of hotels similar to those in the FSTAY Portfolio, Revenues from Hotel Operation would reach \$2,741.9 million, a potential increase of 15.5% over the \$2,372.9 million currently reported in this line.

Adjusted EBITDA for the FSTAY Portfolio is 35.1% higher than Adjusted EBITDA in the Non-FSTAY Portfolio, due to the latter's stabilization process. If the same stabilization levels as those in the FSTAY Portfolio are reached, the Adjusted EBITDA for Hotel Operation would be \$996.0 million, a potential increase of 35.9% over the \$732.7 million currently reported in that line.

Therefore, if stabilization levels in the Company's entire inventory were reached, Total Revenues under IFRS could potentially increase 12.2%, and the Adjusted EBITDA could potentially increase 30.0%, at levels of \$2,813.9 million and \$1,142.1 million, respectively.









## Consolidated Financial Results (IFRS Numbers)

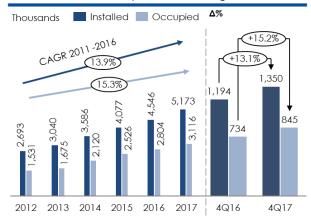
Income Statement Highlights	4Q17	4017	4Q17 vs 4Q16	101417	101417	12M17 vs 12M16
(Thousands of Pesos)	4017	4Q16	% Change	12M17	12M16	% Change
Rooms in Operation	15,228	13,702	11.1%	15,228	13,702	11.1%
Revenues from Hotel Operation	645,926	522,195	23.7%	2,357,937	1,927,943	22.3%
Revenues from Hotel Management	40,110	29,543	35.8%	150,511	109,823	37.0%
Total Revenues	686,036	551,738	24.3%	2,508,448	2,037,766	23.1%
Operating Income	154,409	102,361	50.8%	511,264	371,992	37.4%
Operating Income Margin	22.5%	18.6%	395 bps	20.4%	18.3%	213 bps
Adjusted EBITDA	257,499	180,487	42.7%	878,877	681,548	29.0%
Adjusted EBITDA Margin	37.5%	32.7%	482 bps	35.0%	33.4%	159 bps
EBITDA	249,458	173,784	43.5%	858,983	663,353	29.5%
EBITDA Margin	36.4%	31.5%	486 bps	34.2%	32.6%	169 bps
Net Income	115,570	79,113	46.1%	286,373	264,498	8.3%
Net Margin	16.8%	14.3%	251 bps	11.4%	13.0%	-156 bps

#### Revenues

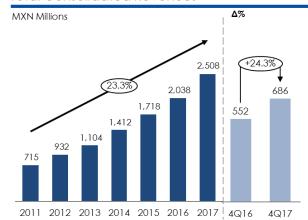
In 4Q17, Total Revenues increased 24.3%, from \$551.7 million in 4Q16 to \$686.0 million in 4Q17. Growth in Revenues was mainly due to a 13.1% increase in the number of Installed Room Nights, which was the result of opening 12 hotels and the 4.7% increase in the ADR, which in turn was the product of the yield management efforts the Company has been implementing over the last 12 months.

Accumulated to December 2017, Total Revenues increased 23.1%, from \$2,037.8 million in 2016 to \$2,508.4 million in 2017. This is explained by a 13.8% increase in Installed Room Nights and an 11.1% increase in Occupied Room Nights, in addition to a 10.9% increase in ADR and a 37.0% increase in Management Revenues.





Total Consolidated Revenues













### **Costs and Expenses**

Total Costs and Expenses rose 18.3%, from \$442.7 million in 4Q16 to \$523.6 million in 4Q17. This increase is mainly in line with growth in Total Revenues. Administrative and Sales Expenses were \$113.0 million in 4Q17, a 23.8% increase over the same period in the prior year, showing the scalability of the Company's operating platform, which grew its revenues by 35.8% in 4Q17.

Accumulated to the close of 2017, Total Costs and Expenses increased 20.0% to \$1,977.3 million, growing less than Total Revenues. During the year, Administrative and Sales Expenses increased 23.1%, to \$407.4 million.

## **Operating Income**

In the fourth quarter of 2017, Operating Income was \$154.4 million, compared to \$102.4 million reported in 4Q16, which is a 50.8% increase during the period. Operating Income Margin increased 395 bps, from 18.6% in 4Q16, to 22.5% in 4Q17.

During 2017, Operating Income was \$511.3 million, a 37.4% increase over 2016 that shows adequate absorption of costs and expenses. As a result, the Operating Income Margin increased 213 bps, from 18.3% in 2016, to 20.4% in 2017.







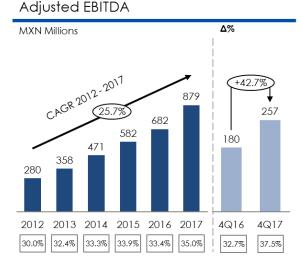




### **EBITDA** and Adjusted **EBITDA**

During 4Q17, EBITDA and Adjusted EBITDA grew 43.5% and 42.7%, respectively, in comparison with the fourth quarter 2016. EBITDA was \$249.5 million in 4Q17, and Adjusted EBITDA was \$257.5 million during that same period. EBITDA margin was 36.4%, and the Adjusted EBITDA margin was 37.5%.

Accumulated to the close of 2017, EBITDA and Adjusted EBITDA increased by 29.5% and 29.0%, respectively, to \$859.0 million and \$878.9 million. EBITDA and Adjusted



EBITDA margins increased over the prior year, to 34.2% and 35.0%, respectively, which shows the Company's operating discipline and the capacity to absorb new rooms.

Hoteles City Express calculates its Adjusted EBITDA by adding its depreciation expenses and non-recurring expenses related to hotel openings to its Operating Income. Adjusted EBITDA is a useful measure that Hoteles City Express uses to compare its performance with that of other companies, thus making it easier to properly analyze its consolidated performance during different periods by eliminating the impact of specific non-recurring expenses related to hotel openings from its operating results.

## **Financial Expenses**

Financial Expenses increased to \$21.8 million in 4Q17, due to: a) use of bank financing over the last 12 months for hotel construction; b) financial products from lower cash balances; and c) increased financial costs resulting from higher interest rates.

Over the last 12 months, financial liabilities increased from \$2,584.6 million in 4Q16 to \$2,728.5 million in 4Q17, growth of 5.6%. Cash and cash equivalents, however, dropped 35.8%, from \$1,854.6 million in 4Q16 to \$1,190.6 million in 4Q17, which was the result of cash investments in developing new hotels. The combination of these variables took the net cost of financing<sup>1</sup> from \$19.6 million in 4Q16 to \$28.2 million in 4Q17. Finally, the net foreign exchange rate result in 4Q17 showed a gain of \$6.4 million, resulting from unrealized appreciation of the position in US dollars that the Company maintains, which acts as a natural hedge for 5.8% of its total debt portfolio that is exposed to that currency.

<sup>&</sup>lt;sup>1</sup> Net cost of financing is calculated as interest paid minus interest earned.







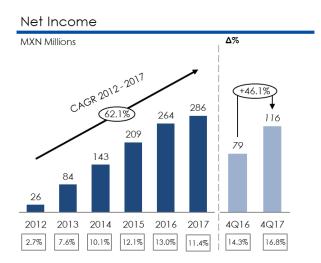




As of December 31, 2017, Hoteles City Express had a Total Debt to Total Assets ratio of 22.4%, and a Net Debt to EBITDA ratio of 1.8x. The Company is also current with all of its financial obligations.

For the year 2017, the Financial Expenses increased over the year 2016, to \$170.3 million. The net cost of financing went from \$79.8 million to \$131.4 million due to disbursements from new lines of credit for various projects. There was a \$39.0 million loss in the net foreign exchange result at the close of 2017, which was a result of the Company's active position in foreign currencies, the purpose of which is to hedge the Company's debt that is denominated in US dollars. It is worth mentioning that this effect is non-cash as it is matched with debt appreciation from FX changes on the Balance Sheet.

#### **Net Income**



Net Income in 4Q17 was \$115.6 million, compared to Net Income of \$79.1 million reported in the same quarter of the prior year. Majority Net Income was \$88.6 Million.

Net Income for the year 2017 increased 8.3% over 2016, from \$264.5 million to \$286.4 million during the period. Net Income Margin was 11.4% at the close of the period.









### Financial Position and Leverage

Balance Sheet Highlights	As of December 31, 2017	As of December 31, 2016	December 31, 2017 vs December 31, 2016
(Thousands of Pesos)			% Change
Cash and Equivalents	1,190,624	1,854,626	-35.8%
Financial Debt <sup>(1)</sup>	2,714,774	2,569,101	5.7%
Net Debt	1,524,150	714,475	113.3%

<sup>1.</sup> Does not include interest payable of \$13.7 million as of December 31, 2017, and \$15.5 million as of December 31, 2016.

At the close of 4Q17, the Company had \$1,190.6 million in Cash and Cash Equivalents, which was a 35.8% decrease over the close of December 2016 due to the Company's use of its own resources for development, as part of the objective to optimize the balance sheet and maximize the overall ROIC of Hoteles City Express.

Debt with financial institutions net of interest payable increased 5.7% over the close of December 2016 to \$2.7 billion, of which \$129.1 million expires in the next 12 months and \$397.2 million is denominated in foreign currency. During the fourth quarter of 2017, the Company made debt payments of \$1.3 billion, and disbursed \$1.2 billion in credit lines. If necessary, the Company has credit lines backed by financial institutions that are available to disburse approximately \$1.0 billion.

At the close of the quarter ended December 31, 2017, the Company reported Net Debt of \$1.5 billion, compared with Net Debt at the close of December 31, 2016 of \$714.5 million.

#### **Breakdown of Productive Fixed Assets**

In order to plan for growth over the coming years, the Company has several asset layers in its Total Assets.

At the close of the quarter, the Company had a land bank with an approximate historical cost of \$697.2 million, as well as construction in process, refurbishment projects, and land assigned to that construction in process for more than \$949.2 million. The productive assets or gross fixed assets pertaining to hotels in operation were approximately \$9,831.0 million. Regarding the portfolio that comprised the productive assets at the close of 4Q17, 71% of total properties were Established Hotels, and the remaining 29% were Non-Established Hotels.











### Cash Flow Generation and Use of the Share Repurchase Program

Regarding cash flow generation, in 4Q17 Hoteles City Express generated \$323.7 million in Net Cash Flow from Operating Activities. It invested \$551.6 million in acquisition of properties, furniture, equipment and improvements to leased properties, compared to the \$362.5 million it invested in the same line in 4Q16, and it obtained net financing flows for (\$104.2) million, compared with flows of (\$49.5) million reported in 4Q16.

During 4Q17, the Company dedicated \$4.7 million to its share repurchase fund, which amount represents approximately 210,000 shares.

Note that the shares acquired through buybacks described here, are recorded as shareholders' equity, thus they remain part of the total number of shares in circulation, and that number of shares in circulation has not been reduced or modified in any way since the cancellation of shares in the most recent annual shareholders meeting. Furthermore, due to the method used to record these shares, the Company is able to sell them in the market without any limitation whatsoever, and at the price determined by the market on each trading day.





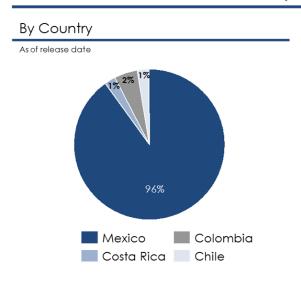


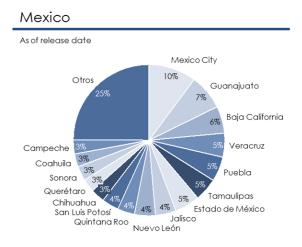


#### **Portfolio of Hotel Assets**

Hoteles City Express currently has a hotel inventory of 136 hotels in 30 states and 67 cities in Mexico, four hotels in Colombia, one hotel in Costa Rica, and one hotel in Chile. Below is a breakdown of the hotel portfolio:

### Hotel Portfolio by Geographic Location

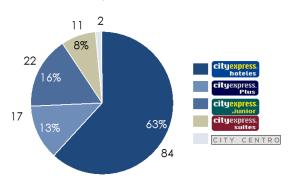




 Others: Sinaloa, Michoacán, Tabasco, Baja California Sur, Chiapas, Yucatan, Aguascalientes, Oaxaca, Colima, Zacatecas, Hidalgo, Durango, Nayarit and Tlaxcala

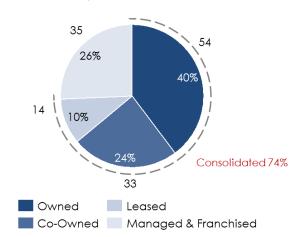
### Hotel Portfolio by Brand

As of release date, # of Hotels and % of Total Portfolio



## Hotel Portfolio by Ownership

As of release date, # of Hotels and % of Total Portfolio









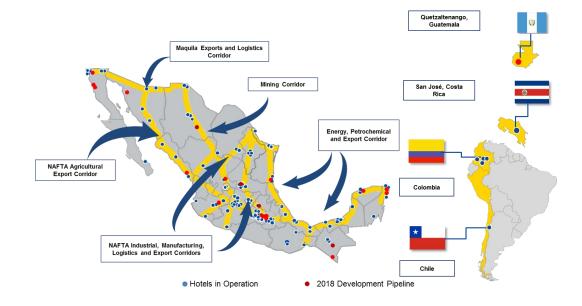


## **Hotel Development**

Hoteles City Express' Development Plan focuses on areas that have attractive, demand-generating market dynamics. There are currently more than 40 projects under construction and in advanced stages of permitting and licensing, mainly in Mexico.

The Company expects to open more than 2,400 rooms in 21 new units in the coming months. The following table shows the current status of the Development Plan.

Hotel Number	Development Pipeline	Hotel	Brand	Investment Scheme	Opening	Rooms	Location	Development Stage
Owned an	nd Co-Owned Pr	operties						
137		Cj CDMX Sullivan	City express junior	Owned	1Q18	96	Ciudad de México	Under Construction
138	1	CP Mérida	City express Plus	Co-Owned	3Q18	135	Yucatán	Under Construction
139	2	CC San Luis Potosí	City Centro	Owned	3Q18	70	San Luis Potosí	Under Construction
140	3	CP Interlomas	City express Plus	Owned	3Q18	141	Estado de México	Under Construction
141	4	Ce Tapachula	City express	Owned	3Q18	116	Chiapas	To Begin Construction
142	5	CP Tampico	City express Plus	Co-Owned	3Q18	122	Tamaulipas	Under Construction
143	6	CP Cancún Health City	City express Plus	Co-Owned	4Q18	122	Quintana Roo	Under Construction
144	7	CS Cancún Health City	City express Suites	Co-Owned	4Q18	66	Quintana Roo	Under Construction
145	8	CP Tijuana	City express Plus	Owned	4Q18/1Q19	154	Baja California	Under Construction
146	9	Ce Ensenada	City express	Co-Owned	4Q18/1Q19	127	Baja California	To Begin Construction
147	10	CP Guadalajara Providencia	City express Plus	Owned	4Q18/1Q19	155	Jalisco	To Begin Construction
148	11	CP Ensenada	City express Plus	Co-Owned	4Q18/1Q19	134	Baja California	Under Construction
<u>Hotels Unc</u>	der Managemen	t and Franchise Contracts						
149		Ce Atlixco	City express	Managed	1Q18	108	Puebla	Under Construction
150		Ce Comitán	City express	Managed	1Q18	105	Chiapas	Under Construction
151		Ce Delicias	City express	Managed	2Q18	115	Chihuahua	Under Construction
152	12	Ce Gustavo Baz	City express	Managed	3Q18	124	Estado de México	Under Construction
153	13	Ce Caborca	City express	Managed	3Q18	99	Sonora	To Begin Construction
154	14	Ce CDMX La Villa	City express	Managed	4Q18/1Q19	106	Ciudad de México	Under Construction
155	15	CP Mazatlán	City express	Managed	4Q18/1Q19	130	Sinaloa	To Begin Construction
156	16	Ce Quetzaltenango	City express	Franchise	4Q18/1Q19	90	Guatemala	Under Construction
157	17	Ce Cuautitlán	City express	Managed	4Q18/1Q19	129	Estado de México	Under Construction
		Total				2,444		













### Environmental, Social and Economic Sustainability

Hoteles City Express' Sustainability Policy consists of the following:

"To be a catalyst for positive economic, social and environmental impacts in every community where we operate, incorporating innovation and integral development through long-term value creation."

All hotels in the Chain are built to comply with international certification standards. The following are some of the most important certifications and awards that have been granted to Hoteles City Express:

- <u>LEED-EB-O&M Certification</u>: Granted by the United States Green Building Council (USGBC). The portfolio of hotels that currently has this certification includes: LEED Gold for Hoteles City Express Reynosa and City Express Saltillo and LEED Silver for Hoteles City Express San Luis Potosí, City Express Guadalajara, City Express Irapuato, City Express Puebla Centro, City Express Querétaro, City Express Monterrey Santa Catarina, City Express Playa del Carmen and City Express Los Mochis.
- <u>EDGE (Excellence in Design for Greater Efficiencies)</u>: A certification system created by the World Bank International Financial Corporation (IFC). Hoteles City Express was the first company in the world to receive the EDGE green building certification. The portfolio of hotels that currently has this certification includes: City Express Villahermosa, City Express Plus Santa Fe, City Express Durango, City Express Querétaro Jurica, City Express Costa Rica and City Express Suites Santa Fe, City Express Junior Ciudad del Carmen, City Express Irapuato Norte and City Express Junior Puebla Autopista.
- <u>Biosphere Responsible Tourism Certification:</u> Created by the Responsible Tourism Institute (ITR), of which Hoteles City Express is a member, Hoteles City Express is the first company in the world to pursue certification for all hotels in its Chain. It currently has 70 hotels certified.
- <u>Distintivo Hotel Hidro Sustentable:</u> Recognition granted by members of Alianza por la Sustentabilidad Hídrica en el Turismo, which encourages best environmental practices in the use and conservation of water, as well as application of Mexican law. Hoteles City Express has won this award at the following hotels: City Express Plus Insurgentes Sur, City Express Plus Patio Universidad, City Express El Ángel Reforma, City Express Plus EBC Reforma, City Express Buenavista, City Express Campeche, City Express Ciudad Del Carmen, City Express Mérida, City Express Villahermosa and City Express Paraíso Tabasco.
- <u>Distintivo "S" Garantía de Sostenibilidad:</u> The Ministry of Tourism, in collaboration with EarthCheck and Rainforest Alliance, has recognized Hoteles City Express for











its sustainable practices according to the sustainability criteria established by the World Tourism Organization (WTO). The hotels that currently have this certification are: City Express Mérida, City Express Suites Puebla Autopista, City Express San Luis Potosí Universidad, City Express Irapuato Sur, City Express Suites Anzures, City Express Manzanillo, City Express Cananea and City Express Zacatecas.

- <u>Distintivo Empresa Socialmente Responsable:</u> A distinction granted by Centro Mexicano para la Filantropía, ranking Hoteles City Express as one of the best companies in corporate governance, corporate quality of life, environmental commitment and social engagement in Mexico, with a score placing it 35% higher than all other applications submitted for the fourth consecutive year.
- Adherence to the UN Global Compact: By joining the UN Global Compact, the Company is part of a global commitment to ten universally accepted principles, including human rights, labor standards, environmental conservation, and anticorruption.
- Adherence to the National Code of Conduct for the Protection of Girls, Boys and Adolescents in the Travel and Tourism Sector. At present, Hoteles City Express has 100 properties that have signed and implemented this code of conduct, committing to develop activities to prevent sexual and labor exploitation of girls, boys and adolescents in the tourism sector.

Regarding its Social Responsibility initiatives, Hoteles City Express focuses on high-impact projects that create value for society, and that increase the social and economic well-being of communities. The Company therefore concentrates its efforts on supporting initiatives related to entrepreneurship, education and social engagement that create sustainable, long-term benefits.

For more information on the initiatives of Hoteles City Express, please go to: <a href="https://www.cityexpress.com/sustainaiblity">www.cityexpress.com/sustainaiblity</a>











#### **Conference Call Details:**

Hoteles City Express will host a conference call to discuss these results. Details on the call follow:

Date: Thursday, February 15, 2018

Time: 10:00 am Eastern Time / 09:00 am Mexico City Time

**Telephones:** 1-888-317-6003 (from within the U.S.) / 1-412-317-6061 (outside the U.S.)

001-866-6754-929 (toll free from within Mexico)

**Code:** 1815955

Webcast: <a href="https://services.choruscall.com/links/hcity180215.html">https://services.choruscall.com/links/hcity180215.html</a>

#### Conference replay will be available for 30 days:

U.S.: 1-877-344-7529/ International: 1-412-317-0088

Code: 10116588

#### **About Hoteles City Express:**

Hoteles City Express is the leading and fastest-growing, limited-service hotel chain in Mexico in terms of number of hotels, number of rooms, geographic presence, market share and revenues. Created in 2002, Hoteles City Express specializes in offering high-quality, comfortable and safe lodging at affordable prices via a limited-service hotel chain geared mainly towards domestic business travelers. With 136 hotels located in Mexico, Costa Rica, Chile and Colombia, Hoteles City Express operates five distinct brands: City Express, City Express Plus, City Express Suites, City Express Junior and City Centro, to serve different segments of its target market. In June 2013, Hoteles City Express completed its IPO and began trading on the Mexican Stock Exchange under the ticker symbol "HCITY," and in October 2014, Hoteles City Express completed a follow-on share issuance with the aim of accelerating its growth in new hotels in the short- and medium-term.

HCITY has formal coverage, notes and analytical assessment by the following financial institutions and analysts: Actinver (Pablo Duarte), Bank of America Merrill Lynch (Carlos Peyrelongue), Citigroup (Alejandro Lavín), GBM (Héctor Vázquez), ITAU BBA (Enrico Trotta), J.P. Morgan (Adrián Huerta), Morgan Stanley (Nikolaj Lippman), Santander (Cecilia Jiménez), Signum Research (Armando Rodriguez) and UBS (Marimar Torreblanca).

For more information, please visit out website: <a href="https://www.cityexpress.com/en/investors">https://www.cityexpress.com/en/investors</a>

#### Disclaimer:

The information presented in this report contains certain forward-looking statements and information regarding Hoteles City Express, S.A.B. de C.V. and its subsidiaries (jointly, the "Company"), which are based on the understanding of its management, as well as assumptions and information currently available to the Company. These statements reflect the Company's current vision regarding future events and are subject to certain risks, factors of uncertainty and assumptions. Many factors may cause the results, performance of current achievements of the Company to be materially different with respect to any future result, performance of accomplishment of the Company that might be included, expressly or implicitly, within such forward-looking statements, including, among others: changes in general economic and/or political conditions, governmental and commercial changes at the global level and in the countries where the Company does business, changes in interest rates and inflation, exchange rate volatility, changes in business strategy, and various other factors. If one or more of these risks or uncertainty factors should materialize, or if the assumptions used prove to be incorrect, actual results may vary materially from those described herein as anticipated, estimated or expected. The Company does not intend to assume and does not assume any obligation whatsoever to update these forward-looking statements.

-Financial Tables Follow -











## **Consolidated Income Statement**

Consolidated Income Statement (Thousands of Pesos)	4Q17	4Q16	4Q17 vs 4Q16 % Change	12M17	12M16	12M17 vs 12M16 % Change
Total Revenues						
Revenues from Hotel Operation	645,926	522,195	23.7%	2,357,937	1,927,943	22.3%
Revenues from Hotel Management	40,110	29,543	35.8%	150,511	109,823	37.0%
Total Revenues	686,036	551,738	24.3%	2,508,448	2,037,766	23.1%
Costs and expenses						
Hotel operating costs and expenses	315,488	279,936	12.7%	1,222,209	1,025,339	19.2%
Selling and administrative expenses	113,049	91,320	23.8%	407,361	330,879	23.1%
Depreciation and amortization	95,050	71,423	33.1%	347,720	291,361	19.3%
Total Costs and Expenses	523,587	442,679	18.3%	1,977,290	1,647,579	20.0%
Expenses assoc. with new hotel openings	8,041	6,703	20.0%	19,894	18,195	9.3%
Other (income) / Non-recurring expenses	0	(5)	(100.0%)	0	0	NM
Total	8,041	6,698	20.0%	19,894	18,195	9.3%
Operating Income	154,409	102,361	50.8%	511,264	371,992	37.4%
Operating Income Margin (%)	22.5%	18.6%	395 bps	20.4%	18.3%	213 pbs
Adjusted EBITDA	257,499	180,487	42.7%	878,877	681,548	29.0%
Adjust ed EBITDA Margin (%)	37.5%	32.7%	482 bps	35.0%	33.4%	159 pbs
EBITDA	249,458	173,784	43.5%	858,983	663,353	29.5%
EBITDA Margin (%)	36.4%	31.5%	486 bps	34.2%	32.6%	169 pbs
Finance income	(16,950)	(20,194)	(16.1%)	(58,233)	(72,519)	(19.7%)
Finance costs	45,155	39,781	13.5%	189,623	152,358	24.5%
Exchange result, net	(6,420)	(2,112)	NM	38,954	(30,405)	NM
Financial Expenses	21,785	17,475	24.7%	170,344	49,434	244.6%
Profit before income tax	132,624	84,886	56.2%	340,920	322,558	5.7%
Income tax expense	17,054	5,773	195.4%	54,547	58,060	(6.1%)
Net Income for the Period	115,570	79,113	46.1%	286,373	264,498	8.3%
Net Majority Income	88,647	79,618	11.3%	268,396	255,644	5.0%









## **Consolidated Statement of Financial Position**

Consolidated Balance Sheet	As of December 31,	As of December 31,	December 31, 2017 vs
Consolidated balance sheet	2017	2016	December 31, 2016
(Thousands of Pesos)	2017	20.0	% Change
Cash and equivalents	1,190,624	1,854,626	(35.8%)
Trade receivables, net	147,224	93,783	57.0%
Recoverable taxes	289,639	256,132	13.1%
Prepaid expenses	80,972	58,695	38.0%
Assets Available for Sale	0	15,574	(100.0%)
Total Current Assets	1,708,459	2,278,810	(25.0%)
			-
Property, equipment and leasehold improvements	10,132,500	8,969,701	13.0%
Guarantee deposits	2,898	2,898	0.0%
Other assets	26,325	23,022	14.3%
Deferred income tax	306,885	140,424	118.5%
Total Long Term Assets	10,468,608	9,136,045	- 14.6%
Total Assets	12,177,067	11,414,855	6.7%
			-
Liabilities  Current Liabilities:			
Bank loans and accrued interests	129,070	181,551	(20.007)
Trade accounts payable	149,320	75,612	(28.9%) 97.5%
Other taxes and accrued expenses	188,719	160,982	17.2%
Income tax payable	52,057	15,801	229.5%
Direct employee benefits	22,668	16,916	34.0%
Total Current Liabilities	541,834	450,862	
Total Correin Liabilities	341,034	430,002	
Long-term debt	2,599,451	2,403,038	8.2%
Deferred revenues	11,487	13,034	(11.9%)
Other Liabilities	207,303	128,082	61.9%
Employee benefits	2,724	2,244	21.3%
Derivative financial instruments	6,608	11,329	(41.7%)
Deferred income tax	388,112	255,053	52.2%
Total Long Term Liabilities	3,215,686	2,812,778	14.3%
Total Liabilities	3,757,520	3,263,642	15.1%
Equity			
Equity Attributable to the Owners of the Entity			
Issued capital	5,932,629	5,935,688	(0.1%)
Retained earnings	1,516,824	1,248,428	21.5%
Other Comprehensive Income	55,426	83,737	(33.8%)
Total Equity Attributable to the Owners of the Entity	7,504,879	7,267,853	3.3%
,		.,,	_
Non-controlling interests	914,668	883,360	3.5%
Total Equity	8,419,547	8,151,213	3.3%
Total Liabilities + Equity	12,177,067	11,414,855	6.7%
	12,177,007	11,-1-,000	









### **Consolidated Cash Flow Statements**

Finance cost paid         (41,531)         (38,328)         (187,883)         (150,636)           Proceeds from short- and long-term borrowings         1,200,000         103,264         1,667,000         508,939           Repayment of borrowings         (1,324,366)         (28,897)         (1,497,950)         (172,581)           Net Cash Flows used in Financing Activities         (104,209)         (49,468)         55,837         77,196           Net increase (decrease) in cash and equivalents         (314,244)         (207,543)         (634,634)         (508,499)           Cash at the beginning of the period         1,575,441         2,031,446         1,854,626         2,426,565           Effects of exchange rate changes on the balance of cash held	Consolidated Cash Flow Statement (Thousands of Pesos)	4Q17	4Q16	12M17	12M16
Depretating Activities					
Depreciation		132,623	84,886	340,920	322,558
Case	•	05.050	71 (00	0.47.700	001.071
Finance income (16,950) (20,194) (58,233) (72,519) Finance costs (36,155) 39,781 189,623 152,358 (Goin) Loss on Valuation of Financial Instruments (813) 0 37 0 Expenses Related to Payments Bosed on Stocks (8,721) 10,104 4,085 10,104 Unrealized foreign currency fluctuations 233,927 23,175 (23,378) 86,331 Changes in Working Capital: Trade receivables  Changes in Working Capital: Trade receivables (25,367) 20,020 (53,441) 1,250 Recoverable taxes (3,157) (9,713) (33,507) 16,255 Recoverable taxes (3,157) (9,713) (33,507) 16,255 Prepaid expenses, net (1,499) 8,300 (22,277) (2,904) Irade and other payables 77,310 (8,592) 73,708 16,739 Accrued Expenses, others and taxes to be paid (9,106) (7,824) 26,191 62,870 Employee benefits (3,884) (1,860) 6,695 4,905 Employee benefits (3,884) (1,880) (1,895) (2	•				
Finance costs   45,155   39,781   199,623   152,338     Gain   Loss on Valuation of Financial Instruments   (813)   0   37   0     Sepenses Related to Payments Based on Stocks   (8,721)   10,104   4,085   10,104     Unrealized foreign currency fluctuations   33,927   23,175   (23,378)   86,351     288,043   201,299   826,339   792,851     Changes in Working Capital:   Trade receivables   (25,367)   20,020   (53,441)   1,250     Recoverable faxes   (3,157)   (9,713)   (33,507)   16,255     Recoverable faxes   (1,499)   8,300   (22,277)   (2,940)     Trade and other payables   (3,884)   (1,860)   6,695   4,905     Income tax and business flat tax paid   (1,365)   (3,884)   (1,860)   6,695   4,905     Income tax and business flat tax paid   (1,365)   (3,884)   (1,860)   6,695   4,905     Income tax and business flat tax paid   (551,551)   (362,543)   (1,540,250)   (1,507,057     Assets available for sale   (5,515)   (3,62,543)   (1,540,250)   (1,507,057     Assets available for sale   (5,515)   (3,62,543)   (1,540,250)   (1,507,057     Assets available for sale   (6,740)   (3,748)   (3,748)   (3,748)   (3,748)     Other assets   (8,62)   (7,188)   (3,304)   (1,711     Finance income received   (6,740)   (3,748)   (3,7	·		, ,		
Cain   Loss on Valuation of Financial Instruments   (813)		,	, ,	,	, ,
Expenses Related to Payments Based on Stocks   (8,721)   10,104   4,085   10,104   Unrealized foreign currency fluctuations   33,927   23,175   (23,378)   86,351   (23,378)   86,351   (23,378)   (					
Unrealized foreign currency fluctuations   33,927   23,175   22,378   86,351   288,043   201,299   826,339   792,851   288,043   201,299   826,339   792,851   20,020   20,020   253,441   1,250   20,020   253,441   1,250   20,020   253,441   1,250   20,020   253,441   1,250   20,020   253,441   1,250   20,020   253,441   1,250   20,020   253,441   1,250   20,020   253,441   1,250   20,020   253,441   1,250   20,020   253,441   1,250   20,020   253,441   1,250   20,020   253,441   1,250   20,020   253,441   1,250   20,020   22,277   2,904   20,020   22,277   2,904   20,020	,				
Changes in Working Capital:   Tracke receivables   (25,367)   (20,020   (53,441)   (1,250)     Recoverable taxes   (3,157)   (9,713)   (33,507)   (16,255)     Prepoid expenses, net   (1,499)   (8,300   (22,277)   (2,904)     Tracke and other payables   (7,310   (8,592)   73,708   (1,574)     Accrued Expenses, others and taxes to be paid   (9,106)   (7,824)   (26,191   62,870     Employee benefits   (3,884)   (1,860)   (6,695   4,905     Income tax and business flat tax paid   (1,365   (31,879)   (28,859)   (52,252)     Net Cash Rows from Operating Activities   (551,551)   (362,543)   (1,540,250)   (1,507,057     Assets available for sale   (551,551)   (362,543)   (1,540,250)   (1,507,057     Assets available for sale   (53,3740)   (327,826)   (1,485,320)   (1,425,409     Net Cash Rows used in Investing Activities   (533,740)   (327,826)   (1,485,320)   (1,425,409     Financing Activities:   (8,721)   (3,936)   (2,1170   11,748     Proceeds from the issuance of equity instruments   (8,721)   (3,936)   (2,1170   11,748     Proceeds from the issuance of equity instruments   (8,721)   (3,936)   (2,1170   11,748     Proceeds from the issuance of equity instruments   (8,721)   (3,936)   (1,425,409   (2,03)2)     Non Controlling Interest decrease   (4,672)   (71,131)   (24,229)   (23,739)     Finance cost paid   (4,531)   (3,83,83)   (18,883)   (15,043)     France of shares   (4,672)   (71,131)   (24,229)   (23,739)     Finance cost paid   (4,531)   (3,83,83)   (18,883)   (15,043)     Finance cost paid   (4,531)   (3,83,83)   (18,883)   (15,043)     Finance (decrease) in cash and equivalents   (10,4209)   (49,468)   (55,837)   (1,477,950)   (172,581)     Net Cash Rlows used in Financing Activities   (104,209)   (49,468)   (55,837)   (4,477,950)   (172,581)     Net Cash Rlows used in Financing Activities   (104,209)   (49,468)   (55,837)   (4,477,950)   (172,581)     Net increase (decrease) in cash and equivalents   (314,244)   (207,543)   (49,468)   (55,4626) (2,426,565)     Return Characteristics   (10,400)   (49,4	•	, ,			
Trade receivables   (25,367)   (20,020   (53,441)   1,250     Recoverable taxes   (3,157)   (9,713)   (33,507)   16,255     Prepaid expenses, net   (1,499)   8,300   (22,277)   (2,904)     Trade and other payables   77,310   (8,592)   73,708   16,739     Accrued Expenses, others and taxes to be paid   (9,106)   (7,824)   26,191   62,870     Employee benefits   (3,884)   (1,860)   6,695   4,905     Income tax and business flat tax paid   1,365   (31,879)   (28,859)   (52,252)     Net Cash Flows from Operating Activities   323,705   169,751   794,849   839,713     Investing Activities:	onrealized foreign contency noctoditions	•			•
Trade receivables   (25,367)   (20,020   (53,441)   1,250     Recoverable taxes   (3,157)   (9,713)   (33,507)   16,255     Prepaid expenses, net   (1,499)   8,300   (22,277)   (2,904)     Trade and other payables   77,310   (8,592)   73,708   16,739     Accrued Expenses, others and taxes to be paid   (9,106)   (7,824)   26,191   62,870     Employee benefits   (3,884)   (1,860)   6,695   4,905     Income tax and business flat tax paid   1,365   (31,879)   (28,859)   (52,252)     Net Cash Flows from Operating Activities   323,705   169,751   774,849   839,713     Investing Activities:   Payments for property, equipment and leasehold   (551,551)   (362,543)   (1,540,250)   (1,507,057     Assets available for sale   0   7,418   0   7,418     Other assets   862   7,105   (3,304)   1,711     Finance income received   16,950   20,194   58,233   72,519     Net Cash Flows used in Investing Activities   (533,740)   (327,826)   (1,485,320)   (1,425,405     Financing Activities:   Proceeds from the issuance of equity instruments   (8,721)   (3,936)   21,170   11,748     Proceeds from the issuance of equity instruments   (8,721)   (3,936)   21,170   11,748     Proceeds from the issuance of equity instruments   (8,721)   (3,936)   21,170   11,748     Proceeds from contributions rec. from non-controlling interests   20,598   (7,318)   31,073   78,451     Non Controlling Interest Dividends   (4,083)   0   (12,083)   (7,560)     Proceeds for future capital increases   (10,832)   (2,122)   (5,659)   66,476     Repurchase of shares   (4,672)   (71,131)   (24,229)   (237,339)     Finance cost paid   (1,531)   (38,346)   (28,897)   (1,497,950)   (172,581)     Net Cash Flows used in Financing Activities   (104,209)   (47,488)   55,837   77,196     Net increase (decrease) in cash and equivalents   (314,244)   (207,543)   (634,634)   (508,499)     Net increase (decrease) in cash and equivalents   (3,55,44)   (2031,446)   (2031,446)   (2031,446)   (2031,446)   (2031,446)   (2031,446)   (2031,446)   (2031,446)   (2031,446)   (2031,44	Changes in Working Capital:	200,043	201,277	020,337	/72,031
Recoverable taxes (3,157) (9,713) (33,507) 16,255 Prepoid expenses, net (11,499) 8,300 (22,277) (2,904) Trade and other payables 77,310 (8,592) 73,708 16,739 Accrued Expenses, others and taxes to be paid (9,106) (7,824) 26,191 62,870 Employee benefits (3,884) (1,860) 6,695 4,905 Income tax and business flat tax paid 1,365 (31,879) (28,859) (52,252)  Net Cash Flows from Operating Activities 323,705 169,751 794,849 839,713  Investing Activities: Payments for property, equipment and leasehold (551,551) (362,543) (1,540,250) (1,507,057) Assets available for sale 0 7,418 0 7,418 Other assets 862 7,105 (3,304) 1,711 Finance income received 16,950 20,194 58,233 72,519 Net Cash Flows used in Investing Activities (533,740) (327,826) (1,485,320) (1,425,409)  Financing Activities: Proceeds from the issuance of equity instruments (8,721) (3,936) 21,170 11,748 Proceeds from contributions rec. from non-controlling interests 20,598 (7,318) 31,073 78,451 Non Controlling Interest Dividends (4,083) 0 (12,083) (7,560) Proceeds for future capital increases (10,832) (2,122) (5,559) 66,476 Repurchase of shores (4,672) (71,131) (24,229) (237,339) Finance cost paid (14,531) (38,328) (18,783) (150,650) Proceeds from short- and long-term borrowings (1,324,366) (28,897) (1,497,950) (17,25,81) Net Cash Flows used in Financing Activities (13,24,366) (28,897) (1,497,950) (172,581) Net Cash Flows used in Financing Activities (13,24,366) (28,897) (1,497,950) (172,581) Net Cash Flows used in Financing Activities (10,324,366) (28,897) (1,497,950) (172,581) Net Cash Flows used in Financing Activities (10,420) (49,468) 55,837 77,196		(05.277)	20.020	(52.441)	1.050
Prepaid expenses, net  (11,499) 8,300 (22,277) (2,904)  Trade and other payables  77,310 (8,592) 73,708 16,739  Accrued Expenses, others and taxes to be paid (9,106) (7,824) 26,191 62,870  Employee benefits (3,884) (1,860) 6,695 4,905  Income tax and business flat tax paid 1,365 (31,879) (28,859) (52,252)  Net Cash Flows from Operating Activities  10,832,705 169,751 794,849 839,713  Investing Activities:  Payments for property, equipment and leasehold (551,551) (362,543) (1,540,250) (1,507,057)  Assets available for sale 0 7,418 0 7,418  Other assets 862 7,105 (3,304) 1,711  Finance income received 16,950 20,194 58,233 72,519  Net Cash Flows used in Investing Activities (533,740) (327,826) (1,485,320) (1,425,409)  Financing Activities:  Proceeds from the issuance of equity instruments (8,721) (3,936) 21,170 11,748  Proceeds from contributions rec. from non-controlling interests 20,598 (7,318) 31,073 78,451  Non Controlling Interest decrease 69,398 (1,000) 64,398 (20,302)  Non Controlling Interest Dividends (4,683) 0 (12,083) (7,560)  Proceeds for future capital increases (10,832) (2,122) (5,659) 66,476  Repurchase of shores (4,672) (71,131) (24,229) (237,339)  Repayment of borrowings (1,324,366) (28,897) (1,497,950) (17,2581)  Net Cash Flows used in Financing Activities (314,244) (207,543) (634,634) (508,499)  Net Cash Flows used in Financing Activities (314,244) (207,543) (634,634) (508,499)  Net Cash Flows used in Financing Activities (314,244) (207,543) (634,634) (508,499)  Repayment of borrowings (1,556,441) (203,446) (508,499)  Net increase (decrease) in cash and equivalents (314,244) (207,543) (634,634) (508,499)  Repayment of borrowings (1,556,441) (203,446) (508,499)		` '		, ,	
Trade and other payables 77.310 (8.592) 73,708 16.739 Accrued Expenses, others and taxes to be paid (9,106) (7.824) 26.191 62.870 Employee benefits (3.884) (1.860) 6.695 4,905 Income tax and business flat tax paid 1.365 (31.879) (28.859) (52.252)  Net Cash Flows from Operating Activities 32.3,705 169,751 794,849 839,713  Investing Activities:  Payments for property, equipment and leasehold (551,551) (362,543) (1.540,250) (1.507,057) Assets available for sale 0 7,418 0 7,418 Other assets 862 7,105 (3.304) 1,711 Finance income received 16,950 20,194 58,233 72.519  Net Cash Flows used in Investing Activities (533,740) (327,826) (1.485,320) (1.425,405)  Financing Activities:  Proceeds from the issuance of equity instruments (8,721) (3.936) (1.170 11.748) Proceeds from contributions rec. from non-controlling interests 20,598 (7,318) 31.073 78,451 Non Controlling Interest decrease 69,398 (1,000) 64,398 (20,302) Non Controlling Interest Dividends (4,083) 0 (12,083) (7,560) Proceeds for future capital increases (4,672) (71,131) (24,229) (237,339) Finance cost paid (41,531) (38,328) (187,883) (150,636) Proceeds from short- and long-term borrowings (1,324,366) (28,897) (1,497,950) (172,581) Net Cash Flows used in Financing Activities (314,244) (207,543) (634,634) (508,499) Net Cash Hows used in Financing Activities (1,354,626 2,426,565) Filed to Recognize the balance of cash held		, ,	, ,	, ,	
Accrued Expenses, others and taxes to be paid (9,106) (7,824) 26,191 62,870 Employee benefits (3,884) (1,860) 6,695 4,905 income tax and business flat tax paid 1,365 (31,879) (28,859) (52,252) Net Cash Flows from Operating Activities 323,705 169,751 794,849 839,713 investing Activities:  Payments for property, equipment and leasehold (551,551) (362,543) (1,540,250) (1,507,057,057,057,057,057,057,057,057,057	•	, ,		, ,	
Employee benefits (3,884) (1,860) 6,695 4,905 Income tax and business flat tax paid 1,365 (31,879) (28,859) (52,252) Net Cash Flows from Operating Activities 323,705 169,751 794,849 839,713  Investing Activities:  Payments for property, equipment and leasehold (551,551) (362,543) (1,540,250) (1,507,057) Assets available for sale 0 7,418 0 7	. ,		, ,		
Income tax and business flat tax paid   1,365   (31,879)   (28,859)   (52,252)     Net Cash Flows from Operating Activities   323,705   169,751   794,849   839,713     Investing Activities:		, ,	, ,		
Net Cash Flows from Operating Activities   323,705   169,751   794,849   839,713	. ,		, ,		
Investing Activities:   Payments for property, equipment and leasehold   (551,551)   (362,543)   (1,540,250)   (1,507,057,057,057,057,057,057,057,057,057	·				· · · · · · · · · · · · · · · · · · ·
Payments for property, equipment and leasehold  (551,551) (362,543) (1,540,250) (1,507,057,057,057,057,057,057,057,057,057	Nei Casii riows iroin Operaning Activities	323,705	169,/51	/94,849	839,713
Payments for property, equipment and leasehold  (551,551) (362,543) (1,540,250) (1,507,057,057,057,057,057,057,057,057,057	Investing Activities				
Assets available for sale 0 7,418 0 7,418 0 7,418 Other assets 862 7,105 (3,304) 1,711 Finance income received 16,950 20,194 58,233 72,519 Net Cash Flows used in Investing Activities (533,740) (327,826) (1,485,320) (1,425,409 Financing Activities:  Proceeds from the issuance of equity instruments (8,721) (3,936) 21,170 11,748 31,073 78,451 Non Controlling Interest decrease 69,398 (1,000) 64,398 (20,302) Non Controlling Interest Dividends (4,083) 0 (12,083) (7,560) Proceeds for future capital increases (10,832) (2,122) (5,659) 66,476 Repurchase of shares (4,672) (71,131) (24,229) (237,339) Finance cost paid (41,531) (38,328) (187,883) (150,636) Proceeds from short- and long-term borrowings (1,324,366) (28,897) (1,497,950) (172,581) Net Cash Flows used in Financing Activities (104,209) (49,468) 55,837 77,196 Cash at the beginning of the period (508,499) (230,346) (28,499) (230,346) (28,499) (230,346) (28,499) (230,346) (28,499) (230,346) (28,499) (230,346) (28,499) (230,346) (28,499) (230,346) (28,499) (230,3446) (230,34	· ·			(1, 5,40,050)	(1 507 057)
Other assets         862         7,105         (3,304)         1,711           Finance income received         16,950         20,194         58,233         72,519           Net Cash Flows used in Investing Activities         (533,740)         (327,826)         (1,485,320)         (1,425,409)           Financing Activities:         Proceeds from the issuance of equity instruments         (8,721)         (3,936)         21,170         11,748           Proceeds from contributions rec. from non-controlling interests         20,598         (7,318)         31,073         78,451           Non Controlling Interest decrease         69,398         (1,000)         64,398         (20,302)           Non Controlling Interest Dividends         (4,083)         0         (12,083)         (7,560)           Proceeds for future capital increases         (10,832)         (2,122)         (5,659)         66,476           Repurchase of shares         (4,672)         (71,131)         (24,229)         (237,339)           Finance cost paid         (41,531)         (38,328)         (187,883)         (150,636)           Proceeds from short- and long-term borrowings         1,200,000         103,264         1,667,000         508,939           Repayment of borrowings         (1,324,366)         (28,897)		. ,	, ,	, ,	. ,
Finance income received  16,950  20,194  58,233  72,519  Net Cash Flows used in Investing Activities  (533,740)  (327,826)  (1,485,320)  (1,425,409  Financing Activities:  Proceeds from the issuance of equity instruments Proceeds from contributions rec. from non-controlling interests  Non Controlling Interest decrease  69,398  (1,000)  64,398  (20,302)  Non Controlling Interest Dividends  (4,083)  0  (12,083)  (7,560)  Proceeds for future capital increases  (10,832)  (2,122)  (5,659)  66,476  Repurchase of shares  (4,672)  (71,131)  (24,229)  (237,339)  Finance cost paid  (41,531)  (38,328)  (187,883)  (150,636)  Proceeds from short- and long-term borrowings  (1,324,366)  (28,897)  Net Cash Flows used in Financing Activities  (104,209)  (49,468)  55,837  77,196  Net increase (decrease) in cash and equivalents  (314,244)  (207,543)  (634,634)  (508,499)  Cash at the beginning of the period  Fiffects of exchanger rate changes on the balance of cash held					
Net Cash Flows used in Investing Activities   (533,740)   (327,826)   (1,485,320)   (1,425,409)					
Financing Activities:  Proceeds from the issuance of equity instruments Proceeds from contributions rec. from non-controlling interests Non Controlling Interest decrease Non Controlling Interest Dividends Non Controlling Inter	<u> </u>				
Proceeds from the issuance of equity instruments         (8,721)         (3,936)         21,170         11,748           Proceeds from contributions rec. from non-controlling interests         20,598         (7,318)         31,073         78,451           Non Controlling Interest decrease         69,398         (1,000)         64,398         (20,302)           Non Controlling Interest Dividends         (4,083)         0         (12,083)         (7,560)           Proceeds for future capital increases         (10,832)         (2,122)         (5,659)         66,476           Repurchase of shares         (4,672)         (71,131)         (24,229)         (237,339)           Finance cost paid         (41,531)         (38,328)         (187,883)         (150,636)           Proceeds from short- and long-term borrowings         1,200,000         103,264         1,667,000         508,939           Repayment of borrowings         (1,324,366)         (28,897)         (1,497,950)         (172,581)           Net Cash Flows used in Financing Activities         (104,209)         (49,468)         55,837         77,196           Net increase (decrease) in cash and equivalents         (314,244)         (207,543)         (634,634)         (508,499)           Cash at the beginning of the period         1,575,441         2,0	Net Cash Flows used in investing Activities	(533,740)	(327,826)	(1,485,320)	(1,425,409)
Proceeds from contributions rec. from non-controlling interests         20,598         (7,318)         31,073         78,451           Non Controlling Interest decrease         69,398         (1,000)         64,398         (20,302)           Non Controlling Interest Dividends         (4,083)         0         (12,083)         (7,560)           Proceeds for future capital increases         (10,832)         (2,122)         (5,659)         66,476           Repurchase of shares         (4,672)         (71,131)         (24,229)         (237,339)           Finance cost paid         (41,531)         (38,328)         (187,883)         (150,636)           Proceeds from short- and long-term borrowings         1,200,000         103,264         1,667,000         508,939           Repayment of borrowings         (1,324,366)         (28,897)         (1,497,950)         (172,581)           Net Cash Flows used in Financing Activities         (104,209)         (49,468)         55,837         77,196           Net increase (decrease) in cash and equivalents         (314,244)         (207,543)         (634,634)         (508,499)           Cash at the beginning of the period         1,575,441         2,031,446         1,854,626         2,426,565	Financing Activities:				
Non Controlling Interest decrease         69,398         (1,000)         64,398         (20,302)           Non Controlling Interest Dividends         (4,083)         0         (12,083)         (7,560)           Proceeds for future capital increases         (10,832)         (2,122)         (5,659)         66,476           Repurchase of shares         (4,672)         (71,131)         (24,229)         (237,339)           Finance cost paid         (41,531)         (38,328)         (187,883)         (150,636)           Proceeds from short- and long-term borrowings         1,200,000         103,264         1,667,000         508,939           Repayment of borrowings         (1,324,366)         (28,897)         (1,497,950)         (172,581)           Net Cash Flows used in Financing Activities         (104,209)         (49,468)         55,837         77,196           Net increase (decrease) in cash and equivalents         (314,244)         (207,543)         (634,634)         (508,499)           Cash at the beginning of the period         1,575,441         2,031,446         1,854,626         2,426,565	Proceeds from the issuance of equity instruments	(8,721)	(3,936)	21,170	11,748
Non Controlling Interest Dividends (4,083) 0 (12,083) (7,560)  Proceeds for future capital increases (10,832) (2,122) (5,659) 66,476  Repurchase of shares (4,672) (71,131) (24,229) (237,339)  Finance cost paid (41,531) (38,328) (187,883) (150,636)  Proceeds from short- and long-term borrowings 1,200,000 103,264 1,667,000 508,939  Repayment of borrowings (1,324,366) (28,897) (1,497,950) (172,581)  Net Cash Flows used in Financing Activities (104,209) (49,468) 55,837 77,196  Net increase (decrease) in cash and equivalents (314,244) (207,543) (634,634) (508,499)  Cash at the beginning of the period 1,575,441 2,031,446 1,854,626 2,426,565	Proceeds from contributions rec. from non-controlling interests	20,598	(7,318)	31,073	78,451
Proceeds for future capital increases (10,832) (2,122) (5,659) 66,476 Repurchase of shares (4,672) (71,131) (24,229) (237,339) Finance cost paid (41,531) (38,328) (187,883) (150,636) Proceeds from short- and long-term borrowings 1,200,000 103,264 1,667,000 508,939 Repayment of borrowings (1,324,366) (28,897) (1,497,950) (172,581) Net Cash Flows used in Financing Activities (104,209) (49,468) 55,837 77,196  Net increase (decrease) in cash and equivalents (314,244) (207,543) (634,634) (508,499) Cash at the beginning of the period 1,575,441 2,031,446 1,854,626 2,426,565	Non Controlling Interest decrease	69,398	(1,000)	64,398	(20,302)
Repurchase of shares         (4,672)         (71,131)         (24,229)         (237,339)           Finance cost paid         (41,531)         (38,328)         (187,883)         (150,636)           Proceeds from short- and long-term borrowings         1,200,000         103,264         1,667,000         508,939           Repayment of borrowings         (1,324,366)         (28,897)         (1,497,950)         (172,581)           Net Cash Flows used in Financing Activities         (104,209)         (49,468)         55,837         77,196           Net increase (decrease) in cash and equivalents         (314,244)         (207,543)         (634,634)         (508,499)           Cash at the beginning of the period         1,575,441         2,031,446         1,854,626         2,426,565           Effects of exchanges rate changes on the balance of cash held	Non Controlling Interest Dividends	(4,083)	0	(12,083)	(7,560)
Finance cost paid (41,531) (38,328) (187,883) (150,636) Proceeds from short- and long-term borrowings 1,200,000 103,264 1,667,000 508,939 Repayment of borrowings (1,324,366) (28,897) (1,497,950) (172,581) Net Cash Flows used in Financing Activities (104,209) (49,468) 55,837 77,196  Net increase (decrease) in cash and equivalents (314,244) (207,543) (634,634) (508,499) Cash at the beginning of the period 1,575,441 2,031,446 1,854,626 2,426,565	Proceeds for future capital increases	(10,832)	(2,122)	(5,659)	66,476
Proceeds from short- and long-term borrowings         1,200,000         103,264         1,667,000         508,939           Repayment of borrowings         (1,324,366)         (28,897)         (1,497,950)         (172,581)           Net Cash Flows used in Financing Activities         (104,209)         (49,468)         55,837         77,196           Net increase (decrease) in cash and equivalents         (314,244)         (207,543)         (634,634)         (508,499)           Cash at the beginning of the period         1,575,441         2,031,446         1,854,626         2,426,565	Repurchase of shares	(4,672)	(71,131)	(24,229)	(237,339)
Repayment of borrowings         (1,324,366)         (28,897)         (1,497,950)         (172,581)           Net Cash Flows used in Financing Activities         (104,209)         (49,468)         55,837         77,196           Net increase (decrease) in cash and equivalents         (314,244)         (207,543)         (634,634)         (508,499)           Cash at the beginning of the period         1,575,441         2,031,446         1,854,626         2,426,565	Finance cost paid	, ,	, , ,	(187,883)	(150,636)
Net Cash Flows used in Financing Activities         (104,209)         (49,468)         55,837         77,196           Net increase (decrease) in cash and equivalents         (314,244)         (207,543)         (634,634)         (508,499)           Cash at the beginning of the period         1,575,441         2,031,446         1,854,626         2,426,565           Effects of exchange rate changes on the balance of cash held		1,200,000	103,264		
Net increase (decrease) in cash and equivalents (314,244) (207,543) (634,634) (508,499)  Cash at the beginning of the period 1,575,441 2,031,446 1,854,626 2,426,565	_ · · · ·		,		(172,581)
Cash at the beginning of the period 1,575,441 2,031,446 1,854,626 2,426,565	Net Cash Flows used in Financing Activities	(104,209)	(49,468)	55,837	77,196
Cash at the beginning of the period 1,575,441 2,031,446 1,854,626 2,426,565	Net increase (decrease) in cash and equivalents	(314 244)	(207 5/3)	(424 424)	1508 1991
Effects of exchange rate changes on the balance of cash held		. ,	, ,	, , ,	,
Effects of exchange rate changes of the balance of cash field (70 E74) 20 702 (00 270) (70 270) (72 420)		1,3/3,441	2,031,446	1,004,020	2,420,303
in foreign currencies and effects of balances of foreign (70,374) 30,723 (27,366) (03,437)	e e	(70,574)	30,723	(29,368)	(63,439)
Hedging Valuation Effects         0         0         0         0					
Cash at the End of the Period 1,190,624 1,854,626 1,190,624 1,854,626	Cash at the End of the Period	1,190,624	1,854,626	1,190,624	1,854,626









### **Hotel Portfolio**

Number	Hotel	Brand	Investment Scheme	Opening	Rooms	Location
1	Saltillo	City Express	Owned	May-03	120	Coahuila
2	San Luis	City Express	Owned	Jul-03	120	San Luis Potosí
3	Monterrey Santa Catarina	City Express	Owned	Oct-03	105	Nuevo León
4	Querétaro	City Express	Owned	Nov-03	121	Querétaro
5	León	City Express	Owned	Dec-03	120	Guanajuato
	2003				586	
6	Anzures	City Express Suites	Leased	Apr-04	26	Ciudad de México
7	Puebla	City Express	Owned	May-04	124	Puebla
8	Nuevo Laredo	City Express	Managed	Aug-04	107	Tamaulipas
9	Ciudad Juárez	City Express	Owned	Oct-04	114	Chihuahua
10	Irapuato	City Express	Owned	Nov-04	104	Guanajuato
	2004				1,061	
11	Reynosa	City Express	Co-Owned	Feb-05	104	Tamaulipas
12	Cancun	City Express	Leased	Mar-05	128	Quintana Roo
13	Tepatitlán	City Express	Managed	Apr-05	80	Jalisco
14	Tuxtla Gutiérrez	City Express	Franchise	Dec-05	124	Chiapas
15	Querétaro	City Express Suites	Owned	Dec-05	45	Querétaro
	2005				1,542	
16	Chihuahua	City Express	Franchise	Mar-06	104	Chihuahua
17	Guadalajara	City Express Plus	Owned	Jul-06	145	Jalisco
	Tampico	City Express	Co-Owned	Nov-06	124	Tamaulipas
	Mexicali	City Express	Owned	Dec-06	117	Baja California
20	Toluca	City Express	Owned	Dec-06	141	Estado de México
	2006				2,173	
	EBC Reforma	City Express	Owned	Jan-07	70	Ciudad de México
	Hermosillo	City Express	Co-Owned	Apr-07	120	Sonora
	Celaya	City Express	Leased	May-07	104	Guanajuato
	Insurgentes Sur	City Express Plus	Owned	Jul-07	159	Ciudad de México
25	Coatzacoalcos	City Express	Co-Owned	Aug-07	118	Veracruz
26	Tepozotlán	City Express	Leased	Dec-07	109	Estado de México
07	2007	City Frances Irrains	Lamand	Feb 00	2,853	Faterala ala Mérica
	Toluca	City Express Junior	Leased	Feb-08	106	Estado de México
	Mazatlán	City Express	Managed	Jun-08	110	Sinaloa
	Morelia	City Express	Franchise	Jul-08	60	Michoacán
	Lázaro Cárdenas	City Express	Owned	Nov-08	119	Michoacán
31 32	Puebla Angelópolis	City Express	Co-Owned	Nov-08	118	Puebla Baia California
	Tijuana Río	City Express	Managed	Dec-08	131	Baja California
	Silao	City Express Suites	Owned Owned	Dec-08 Dec-08	121 91	Guanajuato
	Toluca	City Express Suites	Owned	Dec-08	130	Estado de México
33	Monterrey Aeropuerto 2008	City Express	Owned	Dec-06	3,839	Nuevo León
36	El Angel	City Express Plus	Owned	Jan-09	137	Ciudad de México
	Mexicali	City Express Junior	Owned	Feb-09	104	Baja California
38	Chihuahua	City Express Junior	Franchise	Mar-09	105	Chihuahua
	Tula	City Express	Managed	Mar-09	103	Hidalgo
	Los Mochis	City Express	Owned	Jun-09	124	Sinaloa
41	Zacatecas	City Express	Managed	Jun-09	109	Zacatecas
42	Tijuana Otay	City Express Junior	Co-Owned	Jun-09	134	Baja California
43	Veracruz	City Express	Leased	Sep-09	124	Veracruz
	Saltillo Sur	City Express	Owned	Dec-09	107	Coahuila
45	Cancun	City Express Junior	Leased	Nov-09	106	Quintana Roo
	2009	, ,			4,992	
46	Tlaquepaque	City Express Junior	Leased	Feb-10	107	Jalisco
47	Ciudad Juárez	City Express Junior	Owned	Mar-10	128	Chihuahua
	Poza Rica	City Express	Co-Owned	Mar-10	118	Veracruz
	Nogales	City Express	Owned	Nov-10	109	Sonora
50	San Luis Univ.	City Express	Co-Owned	Dec-10	109	San Luis Potosí











Mindfillión   City Express   Co-Owned   Mar-11   199	Number	Hotel	Brand	Investment Scheme	Opening	Rooms	Location
Same	51	Minatitlán	City Express	Co-Owned	Mar-11	109	Veracruz
Same	52	Mérida	City Express	Co-Owned	Apr-11	124	Yucatán
	53	Torreón	City Express	Managed	May-11	115	Coahuila
	54	Culiacan	City Express	Co-Owned	Jun-11	133	Sinaloa
56         Aguascolientes         City Express         Owned         Aug-11         123         Aguascolientes           57         Blemovista         City Express         Co-Owned         Sep-11         135         Quintana Roo           58         Pieybol outopisto         City Express         Co-Owned         Sep-11         135         Quintana Roo           60         Tuxtla Gutlerez         City Express         Co-Owned         Oct-11         106         Chiopas           61         Manzanillo         City Express         Owned         Oct-11         106         Chiopas           62         Citudad del Carmen         City Express         Co-Owned         Dec-11         129         Campeche           63         Citudad Obregon         City Express         Owned         Jan-12         120         Sonorra           64         Campeche         City Express         Owned         Jul-12         120         Sonorra           65         San Luis Potosi         City Express         Co-Owned         Jul-12         120         Sonorra           66         Villomano         City Express         Co-Owned         Jul-12         120         Sonorra           67         Queretaro Jurica         Ci							
57   Ruenovista   City Eurers   Managed   Sep-11   103   Ciudad de México			, ,				
Floya del Cammen		•	, ,		-		-
Puebla Autopista   City Express   Co-Owned   Cct-11   106   Chiappas				-	•		
Dustia Gullerrez		•			•		
Manzanillo		·					
2011   129   Campeche   2011   129   Campeche   2011   129   Campeche   2011							
2011							
Cludad Obregon	02		City Expicas	CO OWING	DCC 11		Сатреспо
Campeche	43		City Evoress	Owned	lan-12		Sonora
San Luis Potos    City Express Suites		•					
66         Villchermosa         City Express         Owned         Jul-12         155         Taboxaco           47         Queretaro Jurico         City Express         Co-Owned         Sep-12         135         Queretaro           68         Durango         City Express         Co-Owned         Oct-12         120         Durango           69         San José         City Express         Co-Owned         Oct-12         134         Costa Rica           70         Xalogo         City Express         Managed         Dec-12         126         Veracurz           71         Tiljuana Insurgentes         City Express         Managed         Dec-12         127         Baja California           2012         Zur         Chetumal         City Express         Leased         Mar-13         109         Quintana Roa           73         Santa fe         City Express Suites         Co-Owned         Jul-13         159         Ciudad de México           74         Salina Cruz         City Express Suites         Co-Owned         Aug-13         39         Ciudad de México           75         Oxacca         City Express Suites         Co-Owned         Dec-13         114         Oxacca           74 <t< td=""><td></td><td>•</td><td></td><td></td><td>•</td><td></td><td></td></t<>		•			•		
67         Queretaro Jurica         City Express         Co-Owned         Ce1-12         135         Querétaro           68         Durango         City Express         Co-Owned         Ce1-12         120         Durango           69         San José         City Express         Owned         Nov-12         134         Costa Rica           70         Xalapa         City Express         Owned         Dec-12         127         Bajos California           71         Tiljuana Insurgentes         City Express         Owned         Dec-12         127         Bajos California           72         Chetumal         City Express Plus         Co-Owned         Mar-13         109         Quintana Roo           73         Santa fe         City Express Plus         Co-Owned         Aug-13         39         Ciudad de México           75         Oawaca         City Express Plus         Co-Owned         Jun-13         116         Ooxaca           75         Oawaca         City Express Plus         Owned         Dec-13         114         Ciudad de México           76         Salina Cruz         City Express Plus         Owned         Dec-13         124         Baja California Surant           78         Le ox Ca				-			
Res Durengo City Express Co-Owned Nov-12 134 Costa Rica 70 Xolapa City Express Owned Nov-12 134 Costa Rica 70 Xolapa City Express Owned Dec-12 126 Veracruz 71 Rijuana insurgentes City Express Dec Noved Dec-12 127 Baja California November 1 Rijuana Insurgentes City Express Plus Co-Owned Dec-13 109 Quintana Roo City Express Sultes Co-Owned Jun-13 159 Giudad de México 74 Santa fe City Express Sultes Co-Owned Jun-13 159 Giudad de México 74 Santa fe City Express Sultes Co-Owned Jun-13 159 Giudad de México 75 Oxacca City Express Sultes Co-Owned Aug-13 39 Ciudad de México 75 Oxacca City Express Managed Oct-13 103 Oxacca 76 Salina Cruz City Express Plus Owned Dec-13 114 Coxacca 77 Potio Universidad City Express Plus Owned Dec-13 124 Baja California Sur 79 Puebla Autopista City Express Junior City Express Junior City Express Junior City Express Junior City Express Sultes Co-Owned Dec-13 127 Colombia 81 Cananea City Express Lurior City Express Co-Owned Dec-13 127 Colombia 82 Iraputoto Norte City Express Villa Oxacca Dec-13 127 Colombia 83 Cal. Del Carmen Isla de Tris City Express Junior City Express Villa Oxacca Dec-13 127 Colombia 84 Cd. Del Carmen Aeropuerto City Express Junior City Express Villa Oxacca Dec-13 127 Colombia 85 Tehuaccan Puebla City Express Junior City Express Villa Oxacca Dec-13 127 Colombia 86 Des Boccas Tabasca City Express Junior City Express Villa Oxacca Dec-13 127 Colombia 87 Tehuaccan Puebla City Express Junior City Express Villa Oxacca Dec-13 127 Colombia 88 DE. Central de Abastos City Express Managed Mar-14 109 Campeche Puebla City Express Surior Co-Owned Sep-14 115 Nuevo León City Express Villa Nuevo León 14 108 Tabasca 14 Nuevo León 15 Puebla City Express Villa Nuevo León 15 Sep-14 113 City Express Villa Nuevo León 15 Sep-14 113 City Express Villa Nuevo León 16 City Express Villa Oxacca City Express Villa Oxacca Sep-14 114 115 City Express Villa Nuevo León 16 City Express Villa Oxacca City Express Villa Oxacca City Express Villa Oxacca Sep-14 114 115 City Express Villa Oxacca City Express Vill							
San José					•		
70   Xalapa		•					-
Tillipuana Insurgentes							
2012   Chetumal   City Express   Leased   Mar-13   109   Quintana Roo		•		-			
Chetumal   City Express   Leased   Mar-13   109   Quintana Roo	/1		City Express	Owned	Dec-12		Baja California
73 Santa fe City Express Pilus Co-Owned Jun-13 159 Ciudad de México 74 Santa fe City Express Suites Co-Owned Aug-13 39 Ciudad de México 75 Oaxaca City Express Managed Oct-13 103 Oaxaca 76 Salina Cruz City Express Managed Oct-13 116 Oaxaca 77 Partio Universidad City Express Managed Oct-13 116 Oaxaca 77 Partio Universidad City Express Owned Dec-13 124 Ciudad de México 78 La Paz City Express Owned Dec-13 124 Baja California Sur 79 Puebla Autopista City Express Owned Dec-13 127 Colombia Sur 79 Puebla Autopista City Express Unior Co-Owned Dec-13 127 Colombia 80 Cali City Express Unior Co-Owned Dec-13 127 Colombia 81 Cananea City Express Co-Owned Dec-13 122 Guanajuato Norte City Express Co-Owned Dec-13 122 Guanajuato 79 Salva Santa 14 Cananea City Express Co-Owned Dec-13 122 Guanajuato 79 Salva Santa 14 Campeche 79 Santa 14 Camp							
74 Santa fe City Express Suites Co-Owned Aug-13 39 Ciudad de México 75 Oaxaca City Express Managed Oct-13 116 Oaxaca 77 Patio Universidad City Express Plus Owned Dec-13 114 Oaxaca 77 Patio Universidad City Express Plus Owned Dec-13 124 Ciudad de México 78 La Paz City Express Plus Owned Dec-13 124 Baja California Sur 79 Puebla Autopista City Express Junior Co-Owned Dec-13 113 Puebla 80 Cali City Express Plus Owned Dec-13 113 Puebla 80 Cali City Express Plus Owned Dec-13 113 Puebla 81 Cananea City Express Plus Owned Dec-13 127 Colombia 81 Cananea City Express Co-Owned Dec-13 127 Calombia 82 Irapuato Norte City Express Co-Owned Dec-13 122 Guanajuato 79 Puebla Norte City Express Co-Owned Dec-13 122 Guanajuato 79 Puebla 7			, ,				
75         Oaxaca         City Express         Managed         Oct-13         103         Oaxaca           76         Salina Cruz         City Express         Managed         Oct-13         116         Oaxaca           77         Patio Universidad         City Express Plus         Owned         Dec-13         124         Baja California Sur           78         La Paz         City Express         Owned         Dec-13         113         Puebla           80         Cali         City Express Junior         Co-Owned         Dec-13         117         Colombia           80         Cali         City Express Junior         Oct-0wned         Dec-13         127         Colombia           81         Cananea         City Express         Co-Owned         Dec-13         122         Guanajuato           82         Irapuato Norte         City Express         Co-Owned         Dec-13         122         Guanajuato           83         Cal Del Carmen Isla de Tris         City Express Junior         Managed         Feb-14         109         Campeche           84         Cal Del Carmen Aeropuerlo         City Express Junior         Co-Owned         Mar-14         108         Puebla           85         Tehuacan P							
76         Salina Cruz         City Express         Managed         Oct-13         116         Oaxaca           77         Parlio Universidad         City Express Plus         Owned         Dec-13         124         Ciudad de México           78         La Paz         City Express Vouned         Dec-13         124         Baja California Sur           79         Puebla Autopista         City Express Invior         Co-Owned         Dec-13         113         Puebla           80         Cali         City Express Plus         Owned         Dec-13         127         Colombia           81         Cananea         City Express Plus         Owned         Dec-13         98         Sonora           82         Irapuato Norte         City Express         Co-Owned         Dec-13         192         Guanajuato           2013         Sala         Cd. Del Carmen Isla de Tris         City Express Junior         Managed         Feb-14         109         Campeche           84         Cd. Del Carmen Aeropuerto         City Express Junior         Co-Owned         Feb-14         119         Campeche           85         Tehuacan Puebla         City Express Junior         Co-Owned         May-14         108         Tebuacan			, ,		-		
77 Patio Universidad City Express Plus Owned Dec-13 124 Ciudad de México 78 La Paz City Express S Owned Dec-13 124 Baja California Sur 79 Puebla Autopista City Express Plus Owned Dec-13 113 Puebla 80 Cali City Express Plus Owned Dec-13 113 Puebla 81 Cananea City Express Plus Owned Dec-13 127 Colombia 81 Cananea City Express Co-Owned Dec-13 127 Colombia 82 Irapuato Norte City Express Co-Owned Dec-13 122 Guanajuato 2013 98 Sonora 82 Irapuato Norte City Express Co-Owned Dec-13 122 Guanajuato 2013 9,349 Campeche City Express Junior Co-Owned Peb-14 109 Campeche 84 Cd. Del Carmen Isla de Tris City Express Junior Co-Owned Feb-14 109 Campeche 85 Tehuacan Puebla City Express Junior Co-Owned Mar-14 108 Puebla 86 Dos Bocas Tabasco City Express Managed Mar-14 108 Tabasco 87 Monterrey Norte City Express Co-Owned May-14 115 Nuevo León 88 D.F. Central de Abastos City Express Leased Sep-14 115 Nuevo León 89 Puebla Autopista City Express Suites Co-Owned Sep-14 72 Puebla 90 Apizaco City Express Suites Co-Owned Sep-14 104 Tiaxcala 107 City Express Managed Sep-14 104 Tiaxcala 107 City Express Managed Sep-14 104 Tiaxcala 107 City Express Plus Owned Dec-14 108 Tamaulipas 107 City Express Plus Owned Dec-14 113 Tamaulipas 107 Express Plus Owned Dec-14 113 Jalisco 107 Express Plus Owned Dec-15 113 Jalisco 107 Piapa Dec-16 114 Nonterrey San Jerónino City Express Managed Nov-15 118 Jalisco 107 Piapa del Carmen Nonterrey San Jerónino City Express Plus Owned Dec-15 114 Nuevo León 107 Piapa del Carmen Nonterrey San Jerónino City Express Plus Owned Dec-15 114 Nuevo León 107 Piapa del Carmen City Express Suites Owned Dec-15 118 Owned Dec-15 118 Ounania Roo 107 Piapa Dec-15 118 Ounania Roo			, ,	Ü			
Report City Express Owned Dec-13 124 Baja California Sur Puebla Autopista City Express Junior Co-Owned Dec-13 113 Puebla Coli Coli City Express Plus Owned Dec-13 127 Colombia 128 Colombia				-			
79 Puebla Autopista City Express Junior Co-Owned Dec-13 113 Puebla 80 Cali City Express Plus Owned Dec-13 127 Colombia 81 Cananea City Express Co-Owned Dec-13 98 Sonora 82 Irapuato Norte City Express Co-Owned Dec-13 98 Sonora 98 Sonora 999							
80 Cali City Express Plus Owned Dec-13 98 Sonora City Express Co-Owned Dec-13 98 Sonora Sonora City Express Co-Owned Dec-13 122 Guanajuato Dec-14 124 Campeche Dec-14 125 Dec		La Paz	City Express				,
81 Cananea City Express Co-Owned Dec-13 98 Sonora 82 Iraquato Norte City Express Co-Owned Dec-13 122 Guanqiuato 2013 98 Cd. Del Carmen Isla de Tris City Express Junior Managed Feb-14 109 Campeche 84 Cd. Del Carmen Aeropuerto City Express Junior Co-Owned Feb-14 124 Campeche 85 Tehuacan Puebla City Express Junior Managed Mar-14 108 Puebla 86 Dos Bocas Tabasco City Express Managed May-14 108 Tabasco 87 Monterrey Norte City Express Managed May-14 115 Nuevo León 88 D.F. Central de Abastos City Express Leased Sep-14 115 Nuevo León 90 Apizaco City Express Suites Co-Owned Sep-14 172 Puebla 90 Apizaco City Express Managed Sep-14 104 Tamaulipas 91 Cd Victoria City Express Managed Sep-14 104 Tamaulipas 92 Satélite City Express Plus Franchise Oct-14 189 Ciudad de México 93 Monterrey Nuevo Sur City Express Plus Gwned Dec-14 113 Tamaulipas 95 Salamanca City Express Owned Dec-14 113 Tamaulipas 95 Salamanca City Express Junior Owned Dec-14 113 Guanqiuato 96 Villahermosa City Express Junior Owned Dec-14 113 Guanqiuato 97 Tuxpan City Express Suites Owned Apr-15 135 Baja California Sur 98 Los Cabos City Express Plus Owned Apr-15 135 Baja California Sur 99 Tuxpan City Express Plus Owned Dec-14 113 Jalisco 100 Guadalajara Palomar City Express Managed Nov-15 118 Jalisco 101 Guadalajara Aeropuerto City Express Managed Nov-15 118 Jalisco 101 Guadalajara Aeropuerto City Express Managed Nov-15 118 Jalisco 101 Guadalajara Aeropuerto City Express Owned Dec-15 117 Coohuila 101 Febress Plus Owned Dec-15 117 Nuevo León Nuevo León 1016 Playa del Carmen City Express Duned Dec-15 149 Nuevo León 1016 Playa del Carmen City Express Suites Owned Dec-15 149 Nuevo León 1016 Playa del Carmen City Express Suites Owned Dec-15 149 Nuevo León 1016 Playa del Carmen City Express Suites Owned Dec-15 158 Guanqiuato 1016 Playa del Carmen City Express Suites Owned Dec-15 158 Guanqiuato 1016 Playa del Carmen City Express Suites Owned Dec-15 158 Guanqiuato 1016 Playa del Carmen City Express Suites Owned Dec-15 158 Guanqiuato 1016 Playa del Carmen City Express Sui		•	City Express Junior	Co-Owned			
Registration   Regi		Cali	City Express Plus				
83 Cd. Del Carmen Isla de Tris City Express Junior Managed Feb-14 109 Campeche 84 Cd. Del Carmen Aeropuerto City Express Junior Co-Owned Feb-14 124 Campeche 85 Tehuacan Puebla City Express Managed Mar-14 108 Puebla 86 Dos Bocas Tabasco City Express Co-Owned May-14 108 Tabasco 87 Monterrey Norte City Express Leased Sep-14 115 Nuevo León 88 D.F. Central de Abastos City Express Leased Sep-14 135 Ciudad de México 89 Puebla Autopista City Express Managed Sep-14 72 Puebla 90 Apizaco City Express Managed Sep-14 104 Tlaxcala 91 Cd Victoria City Express Managed Oct-14 108 Tamaulipas 92 Satélite City Express Plus Franchise Oct-14 89 Ciudad de México 93 Monterrey Nuevo Sur City Express Plus Franchise Oct-14 138 Nuevo León 94 Matamoros City Express Owned Dec-14 113 Tamaulipas 95 Salamanca City Express Owned Dec-14 113 Gaunajuato 96 Villahermosa City Express Junior Owned Dec-14 136 Tabasco 2014 97 Los Cabos City Express Plus Owned Apr-15 135 Baja California Sur 98 Los Cabos City Express Suites Owned Jul-15 113 Jalisco 101 Guadalajara Palamar City Express Managed Nov-15 118 Jalisco 102 Piedras Negars City Express Plus Owned Dec-15 149 Nuevo León 103 D.F. Periférico Sur City Express Plus Owned Dec-15 56 Guintana Rouer León 104 Monterrey San Jerónimo City Express Plus Owned Dec-15 58 Guanajuato 105 Playa del Carmen City Express Suites Owned Dec-15 58 Guanajuato	81	Cananea	City Express	Co-Owned	Dec-13		Sonora
83 Cd. Del Carmen Isla de Tris 84 Cd. Del Carmen Aeropuerto 85 Tehuacan Puebla 86 Dos Bocas Tabasco 87 Monterrey Norte 88 D.F. Central de Abastos 89 Puebla Autopista 89 Puebla Autopista 89 City Express 80 Managed 80 Des Bocas Tabasco 81 Monterrey Norte 80 Des Bocas Tabasco 81 Monterrey Norte 81 D.F. Central de Abastos 82 City Express 83 Managed 84 D.F. Central de Abastos 85 D.F. Central de Abastos 86 D.F. Central de Abastos 87 Monterrey Norte 88 D.F. Central de Abastos 89 Puebla Autopista 80 City Express Suites 89 Puebla Autopista 80 City Express Suites 80 Managed 80 Sep-14 81 To Ciudad de México 81 Managed 81 D.F. Central de Abastos 82 City Express Suites 83 Managed 84 D.F. Central de Abastos 85 City Express Suites 86 Des	82	•	City Express	Co-Owned	Dec-13		Guanajuato
84 Cd. Del Carmen Aeropuerto 85 Tehuacan Puebla 86 Dos Bocas Tabasco City Express Co-Owned 87 Monterrey Norte City Express City Express Co-Owned Ray-14 108 108 108 108 108 108 108 108 108 108		2013					
85 Tehuacan Puebla City Express Managed Mar-14 108 Puebla 86 Dos Bocas Tabasco City Express Co-Owned May-14 108 Tabasco 87 Monterrey Norte City Express Managed Aug-14 115 Nuevo León 88 D.F. Central de Abastos City Express Leased Sep-14 135 Ciudad de México 89 Puebla Autopista City Express Suites Co-Owned Sep-14 72 Puebla 90 Apizaco City Express Managed Sep-14 104 Tlaxcala 91 Cd Victoria City Express Managed Oct-14 108 Tamaulipas 92 Satélite City Express Plus Franchise Oct-14 89 Ciudad de México 93 Monterrey Nuevo Sur City Express Plus Owned Dec-14 113 Tamaulipas 95 Salamanca City Express Owned Dec-14 113 Guanajuato 97 Villahermosa City Express Owned Dec-14 113 Guanajuato 98 Villahermosa City Express Plus Owned Dec-14 136 Tabasco 10.921 97 Los Cabos City Express Plus Owned Apr-15 135 Baja California Sur 98 Los Cabos City Express Suites Owned Apr-15 135 Baja California Sur 99 Tuxpan City Express Plus Owned Jul-15 113 Jalisco 100 Guadalajara Palomar City Express Managed Nov-15 113 Jalisco 102 Piedras Negras City Express Plus Owned Dec-15 113 Coahuila 103 D.F. Periférico Sur City Express Plus Owned Dec-15 149 Nuevo León 105 Playa del Carmen City Express Plus Owned Dec-15 58 Guanajuato	83	Cd. Del Carmen Isla de Tris	City Express Junior	Managed	Feb-14		Campeche
86Dos Bocas TabascoCity ExpressCo-OwnedMay-14108Tabasco87Monterrey NorteCity ExpressManagedAug-14115Nuevo León88D.F. Central de AbastosCity ExpressLeasedSep-14135Ciudad de México89Puebla AutopistaCity Express SuitesCo-OwnedSep-1472Puebla90ApizacoCity ExpressManagedSep-14104Tlaxcala91Cd VictoriaCity ExpressManagedOct-14108Tamaulipas92SatéliteCity Express PlusFranchiseOct-1489Ciudad de México93Monterrey Nuevo SurCity Express PlusOwnedDec-14138Nuevo León94MatamorosCity ExpressOwnedDec-14113Tamaulipas95SalamancaCity ExpressOwnedDec-14113Guanajuato96VillahermosaCity Express JuniorOwnedDec-14113Guanajuato97Los CabosCity Express PlusOwnedApr-15135Baja California Sur98Los CabosCity Express SuitesOwnedApr-15128Baja California Sur99TuxpanCity Express NumagedJul-15113Jalisco100Guadalajara PalomarCity Express ManagedNov-15113Jalisco102Piedras NegrasCity Express PlusOwnedDec-15113Ciudad de México		Cd. Del Carmen Aeropuerto	City Express Junior	Co-Owned	Feb-14	124	Campeche
87 Monterrey Norte City Express Managed Aug-14 115 Nuevo León 88 D.F. Central de Abastos City Express Leased Sep-14 135 Ciudad de México 89 Puebla Autopista City Express Suites Co-Owned Sep-14 72 Puebla 90 Apizaco City Express Managed Sep-14 104 Tlaxcala 91 Cd Victoria City Express Managed Oct-14 108 Tamaulipas 92 Satélite City Express Plus Franchise Oct-14 89 Ciudad de México 93 Monterrey Nuevo Sur City Express Plus Owned Dec-14 138 Nuevo León 94 Matamoros City Express Owned Dec-14 113 Tamaulipas 95 Salamanca City Express Owned Dec-14 113 Gaunajuato 96 Villahermosa City Express Junior Owned Dec-14 136 Tabasco  2014 10,921  97 Los Cabos City Express Plus Owned Apr-15 135 Baja California Sur 98 Los Cabos City Express Suites Owned Apr-15 108 Veracruz 100 Gaudalajara Palomar City Express Plus Owned Jul-15 113 Jalisco 101 Guadalajara Aeropuerto City Express Managed Nov-15 118 Jalisco 102 Piedras Negras City Express Plus Owned Dec-15 137 Ciudad de México 104 Monterrey San Jerónimo City Express Plus Owned Dec-15 149 Nuevo León 105 Playa del Carmen City Express Plus Owned Dec-15 56 Quintana Roo 106 Silao City Express Suites Owned Dec-15 58 Guanajuato	85	Tehuacan Puebla	City Express	Managed	Mar-14	108	Puebla
88 D.F. Central de Abastos City Express Leased Sep-14 135 Ciudad de México 89 Puebla Autopista City Express Suites Co-Owned Sep-14 72 Puebla 90 Apizaco City Express Managed Sep-14 104 Tlaxcala 104 Tlaxcala 105 City Express Managed Oct-14 108 Tamaulipas 91 Cat Victoria City Express Managed Oct-14 89 Ciudad de México 93 Monterrey Nuevo Sur City Express Plus Owned Dec-14 138 Nuevo León 94 Matamoros City Express Owned Dec-14 113 Tamaulipas 95 Salamanca City Express Owned Dec-14 113 Guanajuato 96 Villahermosa City Express Owned Dec-14 113 Guanajuato 10,921 10,9	86	Dos Bocas Tabasco	City Express	Co-Owned	May-14	108	Tabasco
89Puebla AutopistaCity Express SuitesCo-OwnedSep-1472Puebla90ApizacoCity ExpressManagedSep-14104Ilaxcala91Cd VictoriaCity ExpressManagedOct-14108Tamaulipas92SatéliteCity Express PlusFranchiseOct-1489Ciudad de México93Monterrey Nuevo SurCity Express PlusOwnedDec-14138Nuevo León94MatamorosCity ExpressOwnedDec-14113Tamaulipas95SalamancaCity ExpressOwnedDec-14113Guanajuato96VillahermosaCity Express JuniorOwnedDec-14136Tabasco201410,92110,92197Los CabosCity Express PlusOwnedApr-15135Baja California Sur98Los CabosCity Express SuitesOwnedApr-1528Baja California Sur99TuxpanCity Express PlusOwnedApr-15108Veracruz100Guadalajara PalomarCity Express PlusOwnedJul-15113Jalisco101Guadalajara AeropuertoCity ExpressManagedNov-15118Jalisco102Piedras NegrasCity Express PlusOwnedDec-15113Coadhuila103D.F. Periférico SurCity Express PlusOwnedDec-15137Ciudad de México104Monterrey San JerónimoCity Express P	87	Monterrey Norte	City Express	Managed	Aug-14	115	Nuevo León
90 Apizaco City Express Managed Sep-14 104 Tlaxcala 91 Cd Victoria City Express Managed Oct-14 108 Tamaulipas 92 Satélite City Express Plus Franchise Oct-14 89 Ciudad de México 93 Monterrey Nuevo Sur City Express Plus Owned Dec-14 138 Nuevo León 94 Matamoros City Express Owned Dec-14 113 Tamaulipas 95 Salamanca City Express Owned Dec-14 113 Guanajuato 96 Villahermosa City Express Junior Owned Dec-14 136 Tabasco  2014  97 Los Cabos City Express Plus Owned Apr-15 135 Baja California Sur 98 Los Cabos City Express Suites Owned Apr-15 28 Baja California Sur 99 Tuxpan City Express Managed Jul-15 108 Veracruz 100 Guadalajara Palomar City Express Plus Owned Jul-15 113 Jalisco 101 Guadalajara Aeropuerto City Express Managed Nov-15 118 Jalisco 102 Piedras Negras City Express Nowned Dec-15 113 Coahuila 103 D.F. Periférico Sur City Express Plus Owned Dec-15 137 Ciudad de México 104 Monterrey San Jerónimo City Express Suites Owned Dec-15 149 Nuevo León 105 Playa del Carmen City Express Suites Owned Dec-15 58 Guanajuato	88	D.F. Central de Abastos	City Express	Leased	Sep-14	135	Ciudad de México
91 Cd Victoria City Express Managed Oct-14 108 Tamaulipas 92 Satélite City Express Plus Franchise Oct-14 89 Ciudad de México 93 Monterrey Nuevo Sur City Express Plus Owned Dec-14 138 Nuevo León 94 Matamoros City Express Owned Dec-14 113 Tamaulipas 95 Salamanca City Express Owned Dec-14 113 Guanajuato 96 Villahermosa City Express Junior Owned Dec-14 136 Tabasco  2014  97 Los Cabos City Express Plus Owned Apr-15 135 Baja California Sur 98 Los Cabos City Express Suites Owned Apr-15 28 Baja California Sur 99 Tuxpan City Express Managed Jul-15 108 Veracruz 100 Guadalajara Palomar City Express Plus Owned Jul-15 113 Jalisco 101 Guadalojara Aeropuerto City Express Managed Nov-15 118 Jalisco 102 Piedras Negras City Express Plus Owned Dec-15 113 Coahuila 103 D.F. Periférico Sur City Express Plus Owned Dec-15 137 Ciudad de México 104 Monterrey San Jerónimo City Express Plus Owned Dec-15 149 Nuevo León 105 Playa del Carmen City Express Suites Owned Dec-15 56 Quintana Roo 106 Silao City Express Suites Owned Dec-15 58 Guanajuato	89	Puebla Autopista	City Express Suites	Co-Owned	Sep-14	72	Puebla
92 Satélite City Express Plus Franchise Oct-14 89 Ciudad de México 93 Monterrey Nuevo Sur City Express Plus Owned Dec-14 138 Nuevo León 94 Matamoros City Express Owned Dec-14 113 Tamaulipas 95 Salamanca City Express Owned Dec-14 113 Guanajuato 96 Villahermosa City Express Junior Owned Dec-14 136 Tabasco  2014 10,921  97 Los Cabos City Express Plus Owned Apr-15 135 Baja California Sur 98 Los Cabos City Express Suites Owned Apr-15 28 Baja California Sur 99 Tuxpan City Express Managed Jul-15 108 Veracruz 100 Guadalajara Palomar City Express Plus Owned Jul-15 113 Jalisco 101 Guadalajara Aeropuerto City Express Managed Nov-15 118 Jalisco 102 Piedras Negras City Express Owned Dec-15 113 Coahuila 103 D.F. Periférico Sur City Express Plus Owned Dec-15 137 Ciudad de México 104 Monterrey San Jerónimo City Express Plus Owned Dec-15 149 Nuevo León 105 Playa del Carmen City Express Suites Co-Owned Dec-15 56 Quintana Roo 106 Silao City Express Suites Owned Dec-15 58 Guanajuato	90	Apizaco	City Express	Managed	Sep-14	104	Tlaxcala
93 Monterrey Nuevo Sur City Express Plus Owned Dec-14 138 Nuevo León 94 Matamoros City Express Owned Dec-14 113 Tamaulipas 95 Salamanca City Express Owned Dec-14 113 Guanajuato 96 Villahermosa City Express Junior Owned Dec-14 136 Tabasco  2014 10,921  97 Los Cabos City Express Plus Owned Apr-15 135 Baja California Sur 98 Los Cabos City Express Suites Owned Apr-15 28 Baja California Sur 99 Tuxpan City Express Managed Jul-15 108 Veracruz 100 Guadalajara Palomar City Express Plus Owned Jul-15 113 Jalisco 101 Guadalajara Aeropuerto City Express Managed Nov-15 118 Jalisco 102 Piedras Negras City Express Owned Dec-15 113 Coahuila 103 D.F. Periférico Sur City Express Plus Owned Dec-15 137 Ciudad de México 104 Monterrey San Jerónimo City Express Plus Owned Dec-15 149 Nuevo León 105 Playa del Carmen City Express Suites Co-Owned Dec-15 56 Quintana Roo 106 Silao City Express Suites Owned Dec-15 58 Guanajuato	91	Cd Victoria	City Express	Managed	Oct-14	108	Tamaulipas
94 Matamoros City Express Owned Dec-14 113 Tamaulipas 95 Salamanca City Express Owned Dec-14 113 Guanajuato 96 Villahermosa City Express Junior Owned Dec-14 136 Tabasco  2014 10,921  97 Los Cabos City Express Plus Owned Apr-15 135 Baja California Sur 98 Los Cabos City Express Suites Owned Apr-15 28 Baja California Sur 99 Tuxpan City Express Managed Jul-15 108 Veracruz 100 Guadalajara Palomar City Express Plus Owned Jul-15 113 Jalisco 101 Guadalajara Aeropuerto City Express Managed Nov-15 118 Jalisco 102 Piedras Negras City Express Owned Dec-15 113 Coahuila 103 D.F. Periférico Sur City Express Plus Owned Dec-15 137 Ciudad de México 104 Monterrey San Jerónimo City Express Plus Owned Dec-15 149 Nuevo León 105 Playa del Carmen City Express Suites Co-Owned Dec-15 56 Quintana Roo 106 Silao City Express Suites Owned Dec-15 58 Guanajuato	92	Satélite	City Express Plus	Franchise	Oct-14	89	Ciudad de México
95 Salamanca City Express Owned Dec-14 113 Guanajuato 96 Villahermosa City Express Junior Owned Dec-14 136 Tabasco  2014 10,921  97 Los Cabos City Express Plus Owned Apr-15 135 Baja California Sur 98 Los Cabos City Express Suites Owned Apr-15 28 Baja California Sur 99 Tuxpan City Express Managed Jul-15 108 Veracruz 100 Guadalajara Palomar City Express Plus Owned Jul-15 113 Jalisco 101 Guadalajara Aeropuerto City Express Managed Nov-15 118 Jalisco 102 Piedras Negras City Express Owned Dec-15 113 Coahuila 103 D.F. Periférico Sur City Express Plus Owned Dec-15 137 Ciudad de México 104 Monterrey San Jerónimo City Express Plus Owned Dec-15 149 Nuevo León 105 Playa del Carmen City Express Suites Co-Owned Dec-15 56 Quintana Roo 106 Silao City Express Suites Owned Dec-15 58 Guanajuato	93	Monterrey Nuevo Sur	City Express Plus	Owned	Dec-14	138	Nuevo León
95 Salamanca City Express Owned Dec-14 113 Guanajuato 96 Villahermosa City Express Junior Owned Dec-14 136 Tabasco  2014 10,921  97 Los Cabos City Express Plus Owned Apr-15 135 Baja California Sur 98 Los Cabos City Express Suites Owned Apr-15 28 Baja California Sur 99 Tuxpan City Express Managed Jul-15 108 Veracruz 100 Guadalajara Palomar City Express Plus Owned Jul-15 113 Jalisco 101 Guadalajara Aeropuerto City Express Managed Nov-15 118 Jalisco 102 Piedras Negras City Express Owned Dec-15 113 Coahuila 103 D.F. Periférico Sur City Express Plus Owned Dec-15 137 Ciudad de México 104 Monterrey San Jerónimo City Express Plus Owned Dec-15 149 Nuevo León 105 Playa del Carmen City Express Suites Co-Owned Dec-15 56 Quintana Roo 106 Silao City Express Suites Owned Dec-15 58 Guanajuato	94	Matamoros	City Express	Owned	Dec-14	113	Tamaulipas
96VillahermosaCity Express JuniorOwnedDec-14136Tabasco201410,92197Los CabosCity Express PlusOwnedApr-15135Baja California Sur98Los CabosCity Express SuitesOwnedApr-1528Baja California Sur99TuxpanCity ExpressManagedJul-15108Veracruz100Guadalajara PalomarCity Express PlusOwnedJul-15113Jalisco101Guadalajara AeropuertoCity ExpressManagedNov-15118Jalisco102Piedras NegrasCity ExpressOwnedDec-15113Coahuila103D.F. Periférico SurCity Express PlusOwnedDec-15137Ciudad de México104Monterrey San JerónimoCity Express PlusOwnedDec-15149Nuevo León105Playa del CarmenCity Express SuitesCo-OwnedDec-1556Quintana Roo106SilaoCity Express SuitesOwnedDec-1558Guanajuato	95	Salamanca		Owned	Dec-14	113	·
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98 Los Cabos City Express Suites Owned Apr-15 28 Baja California Sur 99 Tuxpan City Express Managed Jul-15 108 Veracruz 100 Guadalajara Palomar City Express Plus Owned Jul-15 113 Jalisco 101 Guadalajara Aeropuerto City Express Managed Nov-15 118 Jalisco 102 Piedras Negras City Express Owned Dec-15 113 Coahuila 103 D.F. Periférico Sur City Express Plus Owned Dec-15 137 Ciudad de México 104 Monterrey San Jerónimo City Express Plus Owned Dec-15 149 Nuevo León 105 Playa del Carmen City Express Suites Co-Owned Dec-15 56 Quintana Roo 106 Silao City Express Suites Owned Dec-15 58 Guanajuato		2014					
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99 Tuxpan City Express Managed Jul-15 108 Veracruz 100 Guadalajara Palomar City Express Plus Owned Jul-15 113 Jalisco 101 Guadalajara Aeropuerto City Express Managed Nov-15 118 Jalisco 102 Piedras Negras City Express Owned Dec-15 113 Coahuila 103 D.F. Periférico Sur City Express Plus Owned Dec-15 137 Ciudad de México 104 Monterrey San Jerónimo City Express Plus Owned Dec-15 149 Nuevo León 105 Playa del Carmen City Express Suites Co-Owned Dec-15 56 Quintana Roo 106 Silao City Express Suites Owned Dec-15 58 Guanajuato	98	Los Cabos	City Express Suites	Owned	Apr-15	28	Baja California Sur
100 Guadalajara Palomar City Express Plus Owned Jul-15 113 Jalisco 101 Guadalajara Aeropuerto City Express Managed Nov-15 118 Jalisco 102 Piedras Negras City Express Owned Dec-15 113 Coahuila 103 D.F. Periférico Sur City Express Plus Owned Dec-15 137 Ciudad de México 104 Monterrey San Jerónimo City Express Plus Owned Dec-15 149 Nuevo León 105 Playa del Carmen City Express Suites Co-Owned Dec-15 56 Quintana Roo 106 Silao City Express Suites Owned Dec-15 58 Guanajuato	99				•		
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106 Silao City Express Suites Owned Dec-15 58 Guanajuato		•	, ,				
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Number	Hotel	Brand	Investment Scheme	Opening	Rooms	Location
107	Aguascalientes Centro	City Express Junior	Managed	Apr-16	66	Aguascalientes
108	CD MX Aeropuerto	City Express	Managed	Apr-16	98	Ciudad de México
109	San Luis Potosí Centro	City Express Junior	Owned	Apr-16	128	San Luis Potosí
110	CDMX Alameda	City Express	Managed	Jul-16	112	Ciudad de México
111	Reynosa Aeropuerto	City Express	Owned	Jul-16	113	Tamaulipas
112	Tijuana	City Express Suites	Managed	Jul-16	79	Baja California
113	Santiago Aeropuerto	City Express	Co-Owned	Aug-16	142	Santiago, Chile
114	Toluca Zona Industrial	City Express Junior	Managed	Sep-16	92	Estado de México
115	Rosarito	City Express	Owned	Sep-16	113	Baja California
116	Zamora	City Express	Managed	Nov-16	114	Michoacán
117	Mundo E	City Express Plus	Leased	Dec-16	144	Estado de México
118	Bogotá Aeropuerto	City Express Plus	Owned	Dec-16	120	Bogotá, Colombia
119	Bogotá Aeropuerto	City Express Junior	Owned	Dec-16	116	Bogotá, Colombia
120	CDMX La Raza	City Express	Owned	Dec-16	127	Ciudad de México
121	Mérida Altabrisa	City Express Junior	Co-Owned	Dec-16	106	Yucatán
122	Querétaro Torre II	City Express Suites	Owned	Dec-16	44	Querétaro
123	CDMX	City Centro	Leased	Dec-16	44	Ciudad de México
	2016				13,694	
124	Celaya Galerías	City Express	Managed	Jan-17	127	Guanajuato
125	San Luis Potosí Zona Industrial	City Express Junior	Managed	May-17	122	San Luis Potosí
126	Puebla Angelópolis	City express junior	Co-Owned	Jul-17	122	Puebla
127	Altamira	City Express	Co-Owned	Jul-17	127	Tamaulipas
	Mérida (Ampliación)	City Express	Co-Owned	Jul-17	42	Yucatán
128	Puerto Vallarta	City Express Plus	Owned	Jul-17	126	Jalisco
129	Medellín	City Express Plus	Owned	Sep-17	141	Medellín, Colombia
130	Tuxtepec	City express junior	Managed	Sep-17	105	Oaxaca
131	Tijuana Otay	City express	Co-Owned	Dec-17	120	Baja California
132	León Centro de Convenciones	City express junior	Co-Owned	Dec-17	137	Guanajuato
133	Monterrey Lindavista	City express	Managed	Dec-17	130	Nuevo León
134	Oaxaca	City Centro	Co-Owned	Dec-17	103	Oaxaca
135	León Centro de Convenciones	City Express Plus	Co-Owned	Dec-17	132	Guanajuato
136	Tepic	City Express	Managed	Jan-18	125	Nayarit
	2017		-		15,353	·







