

# Hoteles City Express Announces its Hotel Indicators for April and May 2022 (BMV:HCITY)

Mexico City, June 15th, 2022 – Hoteles City Express, S.A.B. de C.V. ("Hoteles City Express" or "the Company") (BMV: HCITY), announces its Hotel Indicators for April and May 2022.

Chain occupancy as of April 2022 was calculated based on 152 hotels and 17,331 rooms in operation. In April, the Company had no new hotel openings.

	ap	oril -22	a	oril - 21	Var	;	april - 19	Var	Recovery % VS. 2019
Ocupancy		54.2%		35.4%	18.8pp		58.0%	(3.7pp)	94%
ADR	\$	1,110	\$	996	11.5%	\$	1,029	7.9%	108%
RevPAR	\$	602	\$	353	70.6%	\$	597	0.9%	101%

Chain occupancy as of May 2022 was calculated based on 153 hotels and 17,478 rooms in operation. In May, the Company opened the Ce Monterrey Universidad hotel with 147 rooms.

	m	nay-22	r	may-21	Var	l	may-19	Var	Recovery % VS. 2019
Ocupancy		53.9%		37.6%	16.3pp		59.2%	(5.2pp)	91%
ADR	\$	1,086	\$	989	9.8%	\$	1,008	7.8%	108%
RevPAR	\$	586	\$	372	57.5%	\$	596	-1.7%	98%

The following graphs show the recovery trends in room rates and occupancies compared to 2019, a stable year for comparison basis. In April, occupancy recovered by 94% compared to the same period of last year. The average daily rate increased by 11.5% year-over-year, with RevPAR reaching \$602 pesos. This represented a 101% recovery for RevPAR vs. 2019 (stable comparison year).

In May, occupancy recovered by 91% compared to the same period of 2019. Average daily rate increased by 9.8% year-over-year, with RevPAR reaching \$586 pesos. This represented a 98% recovery for RevPAR vs. 2019 (stable comparison year).

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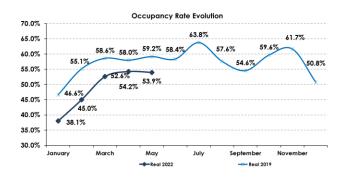


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During March and April, the Company's commercial strategy to optimize rates, mainly on weekends and holidays, were particularly noteworthy. Likewise, the recovery of various sectors of the economy continued, mainly the manufacturing and exports sectors. As a result, we have been able to capture a higher number of commercial agreements and we have been able to diversify our current demand. Month by month, the gap in 2022 RevPAR compared to 2019 has been closing, thus, during April and May the level of this indicator has approached 2019 levels.

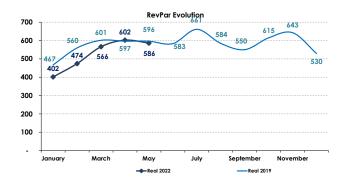
## **Chain Occupancy Evolution**

# **Chain Average Rate Evolution**





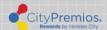
#### Chain RevPAR Evolution



Finally, revenues at the consolidated level for April and May recorded an amount of \$255.3 and \$262.3 million respectively, which represented a recovery of 97.6% and 96.3% respectively (vs. stable year 2019). Even with the industry seasonality, the company has reduced the difference from 2022 to 2019, showing a positive trend.







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## **Consolidated Sales Evolution**



## **About Hoteles City Express:**

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Hoteles City Express is the leading and fastest-growing limited-service hotel chain in Mexico, in terms of number of hotels, number of rooms, geographic presence, market share and revenues. Founded in 2002, Hoteles City Express specializes in offering high-quality, comfortable and safe lodging at affordable prices via a limited-service hotel chain geared mainly towards domestic business travelers. With 153 hotels located in Mexico, Costa Rica, Columbia and Chile, Hoteles City Express operates five distinct brands: City Express, City Express Plus, City Express Suites, City Express Junior and City Centro, to serve different segments of its target market. In June 2013, Hoteles City Express completed its IPO and began trading on the Mexican Stock Exchange under the ticker symbol "HCITY" furthermore, on October 8th, 2014, Hoteles City Express completed a follow on with the aim of accelerating its growth in new hotels in the next few years.

For further information, please visit our website: https://www.cityexpress.com/en/investors







