

# Hoteles City Express Announces its Hotel Indicators for July 2022 (BMV:HCITY)

Mexico City, August 11th, 2022 – Hoteles City Express, S.A.B. de C.V. ("Hoteles City Express" or "the Company") (BMV: HCITY), announces its Hotel Indicators for July 2022.

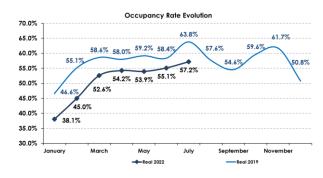
Chain occupancy as of July 2022 was calculated based on 153 hotels and 17,478 rooms in operation. In July, the Company had no new hotel openings.

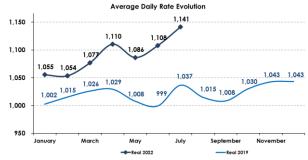
	j	ul-22	jul-21	Var	jul-19	Var	Recovery % VS. 2019
Occupancy		57.2%	46.2%	11.0pp	63.8%	(6.6pp)	89.6%
ADR	\$	1,141	\$ 1,049	8.8% \$	1,037	10.1%	110.1%
RevPAR	\$	652	\$ 485	34.6% \$	661	(1.3%)	98.7%

The following graphs show the recovery trends in room rates and occupancies compared to 2019, a stable year for comparison basis. In July, occupancy increased 11 percentage points year over year, a recovery of 89.6% compared to the same period of 2019. The average daily rate increased 8.8% year over year with a 110.1% recovery vs. 2019. These results led to a RevPAR of \$652 pesos, 34.6% higher than that observed in the same month of 2021. This represented a 98.7% recovery for RevPAR vs. 2019.

### **Chain Occupancy Evolution**

## Chain Average Rate Evolution





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CITY CENTRO. CITY EXPRESS Suites.

CITY EXPRESS PLUS.









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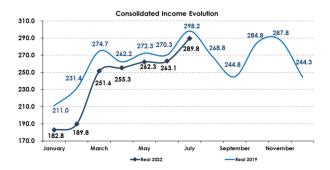
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#### **Chain RevPAR Evolution**



During the month of July, the commercial strategy reflected the company's objective to increase its average daily rate and remain competitive in the different markets in which we are present. The recovery of the automotive and manufacturing sectors has resulted in a steady improvement in occupancy throughout the year. Likewise, we highlight the diversification in the different market niches, such as the leisure market, medical tourism, road passengers and social groups. Inflationary pressures have also impacted our results, the Company will continue with its strategy to contain costs and optimize rates through an elasticity analysis on a location-by-location and hotel-by-hotel basis.

#### **Consolidated Sales Evolution**

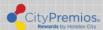


Finally, consolidated level revenue for July was \$289.8 million pesos, representing a 97.2% recovery (vs. stable year 2019). Even with the inflationary environment throughout the year, the Company continues to work towards returning to 2019 levels and optimizing its commercial and operational strategies.









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#### **About Hoteles City Express:**

Hoteles City Express is the leading and fastest-growing limited-service hotel chain in Mexico, in terms of number of hotels, number of rooms, geographic presence, market share and revenues. Founded in 2002, Hoteles City Express specializes in offering high-quality, comfortable and safe lodging at affordable prices via a limited-service hotel chain geared mainly towards domestic business travelers. With 153 hotels located in Mexico, Costa Rica, Columbia and Chile, Hoteles City Express operates five distinct brands: City Express, City Express Plus, City Express Suites, City Express Junior and City Centro, to serve different segments of its target market. In June 2013, Hoteles City Express completed its IPO and began trading on the Mexican Stock Exchange under the ticker symbol "HCITY" furthermore, on October 8th, 2014, Hoteles City Express completed a follow on with the aim of accelerating its growth in new hotels in the next few years.

For further information, please visit our website: https://www.cityexpress.com/en/investors







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